I. CONTEXT, RATIONALE AND BACKGROUND

A. Context
Starting just before independence in 1975, the conflict in Angola between the Movimento Popular de Libertação de Angola - Partido do Trabalho (MPLA) and the União Nacional para a Independência Total de Angola (UNITA) was fuelled first by cold war sponsorship and then by oil and diamond revenues. The conflict had a profound impact on all aspects of social and economic life. Some 750,000 Angolans, or seven percent of the population, have died from conflict-related causes, including famine or disease; 440,000 became refugees, and over four million were internally displaced. The legacy of the conflict includes widespread poverty, weak governance, resource mismanagement, and stalled democratization.

Angola is trying to complete a triple transition: from war to peace; from an authoritarian to a democratic government; from a state-controlled to a market economy. Angola ranked 162nd out of 177 countries on the UNDP Human Development Index for 2005 (HDI = 0.446). Over two-thirds of the population lives in poverty, while almost one in three Angolans are extremely poor, with a life expectancy of 41.7 years at birth.

Trade reforms have moved faster, especially since 1999, including: the streamlining of import duties and elimination of import licensing, the elimination of most customs exemptions, the establishment of an inter-bank foreign exchange market and the subsequent floating of the domestic currency, and the implementation of customs administration reforms. As a result, Angola’s trade regime is moderately open, as measured by the IMF’s Trade Restrictiveness Index. Angola recently ratified the SADC Trade Protocol for a regional Free Trade Agreement, and has been included in the list of countries eligible for trade preferences under Africa Growth and Opportunity Act (AGOA) of the United States. Angola also decided to align itself with SADC to negotiate an EPA with the EU.

There is an urgent need to diversify production in order to accelerate growth, alleviate poverty and lead to a more equitable distribution of resources in Angola. Because the domestic market is very small, diversifying production can only be achieved through increasing exports. Therefore, strengthening and mainstreaming trade policies needs to become a key component of Angola’s development strategy.

**B. Rationale**

The EU, being the largest trading block in the world, as well as the largest trader with developing countries, is one of the main stakeholders in the Doha Development Agenda. It is recognized that “supply response” is not automatic or easy, especially for Least Developed Countries (LDCs), such as Angola. Considerable efforts are required from developing countries in terms of creating and strengthening their institutions and reforming trade policies.

Integrating developing countries into the world economy and the multilateral trading system is part of the EU trade strategy, and a priority objective of its development policy. By supporting a training and capacity building programme – TrainForTrade – to improve Angolan trade capabilities within the relevant ministries, the EU is directly supporting the attainment of sound economic development together with enhanced trade flow sustainability.
The Country Strategy Paper 2003-07 (CSP) for Angola clearly states the importance of trade to create the foundations necessary to stimulate sustainable economic growth and reduce poverty. The EU-funded UNCTAD TrainForTrade project is part of the broader good governance package of Angola’s CSP, and specifically contributes to meeting the objective of improved economic management.

C. Background

The United Nations Conference on Trade and Development (UNCTAD), established in 1964 as a permanent intergovernmental body, is the main organ of the United Nations (UN) General Assembly in the field of trade and development. As such, UNCTAD is the focal point within the UN for the integrated treatment of development and interrelated issues in the areas of trade, finance, technology, investment and sustainable development.

In line with the United Nations Millennium Goals to eradicate extreme poverty and ensure sustainable development, UNCTAD, through its TrainForTrade programme, is promoting human resources development as a key element for growth in developing countries, favouring a participatory process that encourages the national and regional ownership of trade-related knowledge.

Human resources play a significant role in a country’s economic development. Enriching these resources is essential in order to face the challenges that come along with the liberalization and globalization of trade and investment. Rapid market evolution demands the constant updating of knowledge and the progressive upgrade of human competencies. Without the support of training and capacity development activities, the changes and adjustments required by this economic context would not be sustainable.

II. OVERALL STRATEGY

The UNCTAD/TrainForTrade project for Angola is aimed at assisting the Angolan Government in the implementation of a locally-owned national training and capacity building framework. The project is funded by the European Commission on bilateral funds for a total of EUR 2.9 million over a four-year period.

III. OBJECTIVES AND OUTPUTS

A. Development Objective

The overall objective of the project is to foster appropriate changes and policy orientation in Angola with regard to international trade, investment and services. This will be done through capacity-building in the field of international trade and investment, so as to ultimately promote the mastery of international trade exchange flows and increase participation in the globalized economy, thereby contributing to Angola’s economic growth and sustainable development.
B. Immediate Objectives

The project includes two specific objectives:

Objective 1: Through technical assistance, ensure that trade policy in Angola is well articulated and integrated into other national development plans.

Objective 2: Through the reinforcement of training capacities, carry out training and capacity building activities in the field of international trade and investment in relation with identified needs.

C. Expected Results and Activities

The main expected results are:

- Trade policy is articulated and integrated into national development plans;
- Training needs in terms of trade and investment are identified;
- Approximately 100 participants are trained every year;
- Local pools of trainers trained by UNCTAD are established to carry out national deliveries.

The main activities are:

- Set up of the National Steering Committee (NSC);
- Field missions by international trade experts to support the NSC and Ministries in order to mainstream trade policies into national development plans;
- Elaboration and implementation of training programmes to strengthen trade capacities;
- Identification, amongst national representatives, of future trainers;
- Delivery of train-the-trainers workshops including distance learning techniques;
- Establishment of ad-hoc committees and sub-committees encompassing representatives of the government, private sector and NGOs in charge of specific sectorial issues;
- Conducting national studies in order to sustain workshop recommendations and trade policy reforms;

IV. LOCAL LOGISTICS

IV.1 TrainForTrade Office in the Ministry of Commerce

A vast office space has been allocated inside the Ministry of Commerce for the TrainForTrade staff based in Luanda. This is very important and useful for the every day running of the project, as the Ministry of commerce is the focal point for the project.
IV.2. Purchase of IT Equipment and Internet Capabilities

The TrainForTrade programme for Angola integrates a distance learning strategy, which counts on tools and techniques tailored to the needs of the country. In order to ensure that distance learning activities can take place, IT equipment was purchased and Internet equipment was installed. Currently, there are 7 laptops and one desktop available, all equipped with the necessary software. A room provided by the Ministry of Commerce serves as a training centre for distance learning sessions whenever necessary and otherwise, as the UNCTAD local office. A multifunctional photocopier and other necessary tools (such as a digital camera and a webcam) were also purchased. This equipped centre facilitates distance learning deliveries, thereby increasing the impact of the project activities.

IV.3. Purchase of a Project Vehicle

A four-wheel drive vehicle has been purchased through the UNDP office in Luanda, and a driver has been recruited. The vehicle guarantees the mobility of UNCTAD local staff and is also used by international experts on mission to Angola.

V. ACTIVITIES AND ACCOMPLISHMENTS TO DATE

V.1. Official Launching of the Project

29 October - 2 November 2007, Luanda, Angola

On 31 October 2007 the UNCTAD/TrainForTrade (TFT) project for Angola was officially launched in the premises of the Ministry of Commerce in Luanda, with the presence of: H.E. Mr. Manuel Da Cruz Neto, Vice-Minister of Commerce; H.E. Mr. Carlos Alberto Lopes, Vice-Minister of Planning; H.E. Mr. António Sapalo, Vice-Minister of Industry; H.E Mr. João Gabriel Ferreira, Chief Ambassador of the European Commission in Angola; Mr. Lukonde Luansi, Minister-Counsellor, Permanent Mission to the WTO at Geneva; Mr. Xavier Alphaize, TrainForTrade Coordinator, UNCTAD; and Mr. Mark Assaf, Project officer, UNCTAD.

During the launching mission to Luanda, the UNCTAD delegation also met with representatives of several national institutions and development partners in order to discuss the setting up of the project’s National Steering Committee (NSC). According to the TFT approach, the Committee oversees and validates the overall direction and policy of the
project. It is headed by the Ministry of Commerce and composed of the main national stakeholders in the field of trade, investment and trade-related services. The NSC also promotes inter-ministerial support to discuss and define institutional coordination mechanisms for mainstreaming trade policies in the relevant Ministries.

Official launching ceremony of the project in Luanda.

Briefing session in Luanda between the Minister of Commerce, the representative of the Angolan Permanent Mission to the WTO at Geneva, and UNCTAD.

National stakeholders of the Angola project at the launching ceremony at the Ministry of Commerce in Luanda.

Coordination meeting with representatives from the Ministry of Commerce, the Ministry of Plan, the EU Delegation in Luanda and UNCTAD.

V.2. Workshop on Investment Promotion for Angolan Trade Representatives

3-5 December 2007, Geneva, Switzerland

Due to its dependence on the oil industry, the Angolan Government has set “economic diversification” as one of its main development goals in order to generate employment and increase the local creation of value added goods and services. For this purpose, and among other policy initiatives, a Foreign Investment Law was put in place in 2003.

In this context, based on a request from the Minister of Commerce of Angola and in collaboration with the International Trade Centre (ITC) and the Permanent Mission of Angola to the WTO at Geneva, UNCTAD organized a training and capacity-building workshop on investment promotion for the Ministry’s network of trade representatives posted abroad. Seven Minister-Counsellors representing Angolan interests in Belgium, Luxembourg and the Netherlands (Benelux), China, Portugal, Spain, South Africa, Switzerland, and the United States of America attended this high-level training session. Other participants came from the National Investment Promotion Agency of Angola (Agência Nacional para o Investimento...
The main objectives of the workshop were:

- To inform participants about recent trends in international investments
- To provide participants with the tools to design and effectively implement investment promotion and investor-targeting strategies in their duty stations
- To facilitate interaction among Angolan trade representatives
- To draft investment promotion action plans for each duty station

The training programme covered aspects relating to Foreign Direct Investment (FDI) attraction and promotion, in particular for Angola. The main components examined were: global and regional FDI trends, international investment agreements as investment promotion tools, good governance in investment promotion, and the promotion of linkages between transnational corporations and local firms.

Participants worked together on a SWOT (Strengths, Weaknesses, Opportunities and Threats) analysis, focusing on FDI opportunities from their respective duty station. The results were used as part of preliminary inputs to draft specific action plans to promote FDI to Angola.

V.3. Preparatory Mission to Luanda
28 January - 1 February 2008, Luanda, Angola

The main goal of the UNCTAD preparatory mission, which took place in Luanda end of January 2008, was to identify the country’s training and capacity building needs in the field of international trade. Trade capacity building needs for Angola were discussed at the highest levels with five Ministers (Commerce, Industry, Transports, Tourism, Energy and Water Resources), one Vice-Minister (Planning), two Directors from private institutions (ANIP and Empresa Portuaria de Luanda), two educational institutions (Universidade Catolica de Angola and Escola de Comercio), three embassies (European Union, France and Portugal) and the United Nations Development Programme (UNDP).

A working session with the representatives of the Ministry of Commerce, the Ministry of Planning and main stakeholders was organized to prepare the set up of the National Steering Committee.
The process of recruiting an UNCTAD Training Expert to be based in Luanda was also discussed with the Ministry of Commerce and the Delegation of the European Commission. The short list of two candidates selected by UNCTAD was accepted by both entities.

The needs analysis report is available in Portuguese on the TrainForTrade e-learning platform: http://learn.unctad.org/course/view.php?id=70

Meeting with H.E. Mr. Botelho de Vasconcellos, Minister of Energy and Water Resources

Meeting with H.E. Mr. Joaquim Duarte da Costa David, Minister of Industry

Meeting with the representatives of the Port Authority of Luanda (Empresa Portuaria de Luanda)

V.4. Set Up of the National Steering Committee (Comité de Coordinação Nacional)
31 January 2008, Luanda, Angola

The National Steering Committee (NSC) gathered in Luanda on 31 January 2008 with the main goal of presenting the preparatory mission’s results and establishing an action plan for the first year of the project. The NSC consists of a total of 22 members belonging to several Ministries, universities, international institutions, private sector companies and associations, and other trade-related entities.

Based on the Angola’s priorities, the Matrix of the Integrated Framework and the results of the preparatory mission, the 22 NSC members agreed by consensus that the 2008 action plan should include 4 main components:

(1) Investment
   ✓ Legal aspects of the international investment agreements (priority)
   ✓ Investment policies
   ✓ Intellectual property and investment
✓ Investment promotion (a subject which was already partially tackled - minor priority)

(2) **Ports**
✓ Modern Port Management - in particular, a train-the-trainers workshop on modules 5 to 8 of the UNCTAD Modern Port Management course

(3) **Competition**
✓ Competition policies - in particular:
  - a seminar to sensitize parliamentarians and politicians in order to gain a valid support to implement competition law
  - a training event for Ministry staff on task performance (e.g. investigation, legal procedure)
  - a collection of written contribution about the competition law project

(4) **Energy**
✓ Sustainable development opportunities (gas flaring and urban sanitation)

The other components - tourism, logistics and EPAs - identified during the needs assessment, were to be considered in the action plan of the second year of the project.

Meeting of the National Steering Committee of the UNCTAD/TrainForTrade project for Angola

The list of the NSC members is available on the website:
http://learn.unctad.org/course/view.php?id=70

**V.5. Recruitment of the UNCTAD/TrainForTrade Expert**

In December 2007 and January 2008, an UNCTAD panel ran an interview process for the position of project expert to be based in Luanda. During the preparatory mission to Luanda (see above, IV.3), the UNCTAD representatives proposed a short list of two candidates to the Ministry of Commerce of Angola and to the Delegation for the European Commission.

The best candidate on the short list, Mr. Nuno Fortunato, received an offer by UNCTAD in April 2008. He accepted the contract proposal in June 2008 and was finally posted in Luanda on 1 October 2008.
V.6. Designation of the National Focal Point

Mr. Julio Sayongo, Special Consultant to the Minister of Commerce of Angola, was designated by the Minister himself in January 2008 as the Focal Point for the UNCTAD/TrainForTrade project. His task consists of liaising with the UNCTAD Expert based in Luanda and the national project stakeholders. He is a member of the National Steering Committee. He also works with UNCTAD’s central team and the Luanda based expert for the preparation of field missions, the facilitation of high-level meetings, as well as other activities related to the project.

V.7. International Investment Agreements Activity

16 June-7 November 2008

This activity had two components: a distance learning session open to all PALOP countries from 16 June to 15 August 2008, and a face-to-face seminar for Angolan operators from 4 to 7 November 2008.

There were a total of 74 participants during the distance learning session: 50 from Angola, 16 from Mozambique, 5 from Sao Tome and Principe, and 3 from Guinea. The Angola project did not bear any charge related to the participation of operators from other PALOP countries.

The distance learning session lasted 9 weeks, covering the following subjects:

- Module 1: Scope and Definition
- Module 2: Admission and Establishment
- Module 3: Treatment (NT, MFN, FET)
- Module 4: Protection (Taking of property, transfer of funds)
- Module 5: State-State and Investor-State Dispute Settlement

For each module, participants were requested to complete tests and assessment forms online. An international expert, Ms. Anca Radu (Romania), and the UNCTAD/TrainForTrade team in Geneva moderated the exchanges online.

Following the distance learning session, a face-to-face workshop was organized for 30 investment operators (27 from Angola, 1 from Cape Verde, 1 from Guinea-Bissau, and 1 from Mozambique) in Luanda from 4 to 7 November 2008. A national consultant, Mr. José Chinjamba from the National Investment Promotion Agency (ANIP), and two international experts, Ms. Maria Leonor Torres (Portugal) and Ms. Paula Rodrigues (Portugal), were recruited to deliver the face-to-face workshop, which reviewed the national and international legal framework of IIA in Angola.

The course was comprised of four modules:

- Module 1- Foreign Direct Investment (FDI) and development:
- Module 2 - Main concepts and questions in relation with the analysis and negotiations of IIA
Module 3 - Experience and proceedings in international negotiations
Module 4 - Exercises were conducted, including a simulation of a negotiation round, with very satisfactory results.

Moreover, a study on the legal aspects of investment in Angola, which included the national strategy, FDI flows and international agreements, was presented by the Angolan consultant, Mr. Chinjamba.

The opening ceremony was presided by: Dr. Maria Idalina de Oliveira Valente, newly appointed Minister of Commerce of Angola; Ambassador João Gabriel Matos Ferreira, Head of the EC Delegation in Angola; Mr. Lukonde Luansi, Minister Counsellor, Permanent Mission to the WTO at Geneva; and Mr. Nuno Fortunato, Training Expert, UNCTAD.

Openings ceremony with H.E. the Minister of Commerce and H.E. the Ambassador of the EU Delegation in Angola

Group of participants from Angola, Cape Verde, Guinea-Bissau and Mozambique.

The aide memoire and the reports of the programme on IIA are available on the website: http://learn.unctad.org/course/view.php?id=70

V.8. Execution of the Activities related to the Modern Port Management Component
14 July - 1 August 2008, Luanda, Angola

Seventeen port operators (2 from Cape Verde, 2 from Guinea Bissau, 2 from Mozambique and 11 from Angola) were selected for the Training of Trainers session on modules 5 to 8 of the UNCTAD/TrainForTrade Modern Port Management course. Half of the Angolan participants came from the Port Authority of Luanda; the others came from the Customs service and from the Angolan Private Container Terminal. Unfortunately, the participants from Mozambique could not get their visa on time and had to cancel their participation only a few days before the event.

An international expert, Mr. Mohamed Ould Ahmed (Portugal), was recruited as workshop director to moderate the three-week training session and ensure the delivery of the course according to the TrainForTrade methodology. Several UNCTAD-trained instructors from Cape Verde, Portugal and Spain delivered specific modules, including via the distance learning platform, on the following subjects:
Module 5: Methods and tools of modern management in ports
Module 6: Economic and commercial management
Module 7: Administrative and legal management
Module 8: Technical management and development of human resources

H.E. Dr. Joaquim Icuma Muafumba, then Minister of Commerce and H.E. Mr. Manuel da Cruz Neto, Vice-Minister of Commerce participated in the closing ceremony on 1 August 2008, as well as Mr. Robert Alder, Adviser for Rural Development representing the Delegation of the European Union in Angola, and Mr. Mark Assaf, UNCTAD Project Officer.

On the occasion of this workshop, a coordination meeting was organized on Friday 25 July 2008. Discussions focused on the activities of the Port Training Programme for Portuguese-speaking countries of Africa. An action plan was agreed by the participants in order to pursue the development of the Port Training Programme in new port communities in Angola, as well as communities in Guinea-Bissau, Mozambique and Sao Tome e Principe. Cape Verde, which has the Secretariat for the Portuguese-speaking network of the Port Training Programme, was willing to provide the expertise of senior port managers to support the deliveries of the modules in other port communities.

The workshop aide-memoire, report and press release are available on-line:
http://learn.unctad.org/course/view.php?id=70

V.9. National Steering Committee
24 March 2009, Luanda, Angola

The second meeting of the National Steering Committee (NSC) was organized in Luanda on 24 March 2009. A total of 24 representatives attended this session, which was chaired by H.E. Ms. Maria Idalina de Oliveira Valente, Minister of Commerce. The main bodies represented were the Ministries of Commerce, External Relations, Tourism, Planning, Finance, Industry and Environment, as well as the Port of Luanda, the University Agostinho Neto, the National Secretary of the Southern African Development Community (SADC), the Casa Civil of the Presidency of the Republic, the Federation of the Women Entrepreneurs, the National Bank of Angola, the Delegation of the European Union in Angola, and UNCTAD.

The NSC members assessed the activities conducted in 2008 against the action plan agreed at the first meeting. They also exchanged views on the impact of the project in relation with national priorities.

The NSC members agreed on the following activities for the year 2009:

- Training of tutors in distance learning
- Competition – Two awareness-raising workshops for parliamentarians, Government members, politicians, academics and top level officers of the public administration
• Sustainable tourism for development workshop

• Trade policies: a workshop on the development of productive capacities and poverty reduction

• Modern Port Management course: organization of module 1 on "International Trade and Transport" and Module 2 on the "Organization of the Port System" to be delivered in the port of Luanda by the trainers trained by UNCTAD in 2008 (see IV.8).

Second meeting of the National Steering Committee chaired by H.E. the Minister of Commerce

Members of the National Steering Committee

The list of NSC members is available on the website:
http://learn.unctad.org/course/view.php?id=70

V.10. Train-the-Tutors Workshop
25-27 March 2009, Luanda, Angola

From 25 to 27 April 2009, the workshop to train distance learning tutors was organized in the Ministry of Commerce in Luanda for 23 participants from the Ministries of Commerce, Tourism, Planning and Finance, as well as from the Port of Luanda and the Customs Office. This workshop was co-delivered by an UNCTAD Distance Learning Expert and by the Angola-based UNCTAD Training Expert.

The main objectives of this workshop were to enable participants to:

• Undertake all preparatory activities for the delivery of an online training programme;
• Deliver TrainForTrade online courses at the local and regional level;
• Evaluate training results.
The closing ceremony was presided by: H. E. Mr. Gomes Cardoso, Deputy Minister of Commerce; Mr. João Lusevikueno, National Director of Trade Policy; Mr. Lukonde Luansi, Minister Counsellor, Permanent Mission to the WTO at Geneva; Mr. Nuno Fortunato, UNCTAD Training Expert based in Luanda; and Mr. Dominique Chantrel, Distance Learning Officer, UNCTAD.

The feedback received from the participants was extremely positive, particularly in relation with the methodology used during the workshop and the role-plays. A request was also made to have access to more computers.

As a result of this workshop, participants are now ready to support and organize TrainForTrade e-learning sessions.

The workshop aide-memoire and report are available on-line: http://learn.unctad.org/course/view.php?id=70

V.11. Execution of the Activities related to the Competition Law Component
21 & 22 April 2009, Luanda, Angola

The workshop on competition Law was programmed to be organized on 21 and 22 April 2009 in Luanda, in collaboration with the National Competition Department of the Ministry of Finance. However, a week before the event, UNCTAD was officially asked by H. E. the Vice-
Minister of Finance to postpone this event and get in contact with the Ministry of Economy, to which the mandate on competition had been transferred. Therefore, the activity was suspended and UNCTAD and the Ministry of Commerce contacted the Director of Cabinet of the Ministry of Economy in order to establish new dates for the workshop on competition.

V.12. Modules 1 & 2 of the Modern Port Management Course
7-18 September 2009, Luanda, Angola

Delivery of Module 1: "International Trade and Transport" and Module 2: "Recognizing the port as a system" (7-18 September 2009) - Luanda, Angola

In collaboration with the Port of Luanda Company, TrainForTrade organized two training seminars on "Modern Management of Ports" at the premises of the Port of Luanda. These seminars, which correspond to the first two modules of a course consisting of a total of eight modules, are intended for middle managers and operators of the port community of Angola. A total of 35 participants from 6 Ports of Angola (Luanda, Cabinda, Soyo, Namibe, Lobito and Amboim) of the Ministry of Transport, Directorate General of Customs, and the UNICARGAS SOGESTER benefited from these two weeks of training. During the opening ceremony of the Modern Port Management course of the TrainForTrade programme, the Minister of Transport, HE Augusto da Silva Tomás, highlighted the necessity for Angolan ports to be efficient in order to fully contribute the economic development of the nation.

V.13. Preparation of the Energy and Environment Component
10-12 November 2008, Geneva, Switzerland

From 10 to 12 November 2008, in the framework of the project for Angola, TrainForTrade conducted a working session on energy and environment together with the Biodiversity and Climate Change Section of UNCTAD in Geneva.

The purpose of this session, called Design a Curriculum (DACUM) in the TrainForTrade methodology, was to brainstorm on the energy and environment subject in order to define the contents of the course to be developed for Angola: This included defining the target population, the different teaching aids to be used, the training objectives, and tests for each objective. The objectives were later sequenced and group into training modules to form the course curriculum.
The main objectives of the course were defined as follows:

- **Objective 1**: Acquire relevant knowledge for the implementation of the UNFCCC and Kyoto Protocol
- **Objective 2**: Strengthen the countries capacities to comply Kyoto Protocol Convention
- **Objective 3**: Capture and develop CDM projects
- **Objective 4**: Create competitiveness at national and international level

The development of the training material started in June 2009. An international consultant, Mr. Marcelo Theoto Rocha (Brazil), prepared the training package under the overall guidance of the TrainForTrade team and the supervision of the Chief of the Biodiversity and Climate Change Section. The training material will be validated at a workshop to be organized in Luanda early 2010.

### V.14. Execution of the Activities related to the Sustainable Tourism for Development Component

**16-20 November 2009, Luanda, Angola**

An international consultant, Mr. Benjamin Ferreira (Portugal), prepared the course related to this component, in close collaboration with the Ministry of Tourism in Angola. He also worked in collaboration with NGOs from Cape Verde and São Tomé e Príncipe in order to present concrete examples of sustainable tourism projects in PALOP countries, as none could be identified in Angola.

The course focused on:

- Sustainable tourism: challenges, instruments and planning strategies
- Trade, environment and sustainable tourism: how to promote sustainable tourism to generate commercial opportunities preserving natural resources
- Assessment tools of the current situation and relevance of a competition legislation and policy for the tourism sector
- Tools and techniques to attract and promote foreign direct investment in the tourism sector
- National trade policies and multilateral negotiations in the sector of sustainable tourism
- Associating local actors in the decision process in the field of sustainable tourism
The workshop was delivered by Ms. Maria Manuela Viana (Portugal), another international expert, with the participation of Mr. Jorge do Rio (São Tomé e Príncipe), a representative of the NGO "MARAPE" of São Tomé e Príncipe, who presented a successful case study, the project "Jalé EcoLodge".

The training course was adapted to the specificities of the Angola situation. It was divided in two main parts. The first half focused on the benefits of sustainable tourism for the development of the Angolan local communities, and its potential impacts on economy and poverty reduction. During this session, numerous debates and discussions took place. The second part of the training course studied the successful sustainable tourism projects already implemented by MARAPE in São Tomé e Príncipe. The contribution of the representatives of this NGO strengthened South/South cooperation and helped transfer best practices between Portuguese-speaking African countries.

A total of 29 participants were trained in the Ministry of Tourism during 5 intensive days. Participants came from the Ministries of Commerce, Agriculture, Family and the Promotion of Woman, and Transport, as well as NGOs and Hotel Groups. The presence of 11 Provincial Directors and other officials from the Ministry of Tourism confirmed the strong commitment of Angola decision-maker in the field of Tourism.

All the participants expressed their strong satisfaction concerning the relevance of this course for their daily work and for the development of the tourism sector in a sustainable way. Participants adopted recommendations on follow-up actions to be implemented in the future.

During the same period, Ms. Christina Do Paço, Training Expert, UNCTAD held discussions with national stakeholders on their trade-related training needs in order to prepare the activities for 2010. The Minister of Commerce expressed requests in the fields of consumer protection, international trade, and financial procedures and techniques of negotiation. The Minister of Environment showed satisfaction with the development of the training course on Climate Change and Carbon Market. The Administrator of the Angolan National Investment Promotion Agency requested a course on conflict prevention between State and Investors for the first half of 2010, as well as advisory services to redraft a model of bilateral investment treaties. The Ministry of Economy was very interested in the organization of a seminar on competition for parliamentarians and decision makers.

The workshop aide-memoire and report are available on-line:
http://learn.unctad.org/course/view.php?id=70
International Relations Department, Ministry of Commerce) and UNCTAD experts to define an adapted working programme for Angola.

The objectives of this programme were defined as follows:

- To present the results of UNCTAD’s research in the fields of trade policies, productive capacities and poverty reduction in the Least Developed Countries;
- To assist Angolan policy makers in evaluating their national experience on trade policies with focus on productive capacities;
- To enhance the understanding of Angolan policymakers of the stakes involved in current trade negotiations;

In order to implement these objectives, a workshop was organized in Luanda from 5 to 10 November 2009. It provided training on productive capacities, economic growth and poverty reduction to 35 national trade operators from the Ministries of Commerce, Finance, Oil, Industry, Telecommunications and Information Technology, Science and Technology, Agriculture and Economy, as well as the Cabinet of the Prime Minister, the State Secretariat for Rural Development, the University Agostinho Neto, and UNDP. It was conducted and delivered in Portuguese by an UNCTAD expert, with some short presentations made by a national consultant.

Participants were trained on the formulation and execution of development policies and strategies based on the productive capacities approach developed by UNCTAD, particularly in series of The Least Developed Countries Report. The broad lines of this approach and the type of policies that should be put in place with the objective of developing productive capacities to attain sustainable economic growth, structural change and poverty reduction, were presented. These included policies on foreign trade (including the EPAs), FDI, ODA, agriculture, industry, science and technology, macro economy and poverty. This was followed by an analysis of the Angolan policies in each of these fields. The current world economic crisis and its impacts on LDCs in general, and Angola in particular were also discussed.

Participants were very satisfied with the workshop, and evaluated it very positively. National and international officials, as well as the national media that covered the event, expressed great interest in development strategies and policies that would help solve the present Angolan puzzle, consisting of very high economic growth combined with lingering underdevelopment and generalized poverty.

A set of recommendations was issued during the workshop, concerning both policies to be considered and concrete actions – they will be sent to the Angolan authorities, and a national sub-committee will be organized to do the follow-up. The policy recommendations are intended for the Angolan government, while other follow-up activities (studies, advisory services, training activities, etc.) are to be undertaken by the TrainForTrade team together with the UNCTAD experts of LDCs.
V.16. Official meeting between UNCTAD and the Delegation of the Ministry of Commerce of Angola
3 December 2009, Geneva, Switzerland

An official meeting between Ms. Maria Idalina de Oliveira Valente, Minister of Commerce of Angola, and Ms Anne Miroux, Director of the UNCTAD Division on Technology and Logistics, was held in Geneva on 3 December 2009. Discussions focused on the achievements of the TrainForTrade project for Angola. The Minister also reiterated the requests for future training and capacity building activities, which will be discussed at the next meeting of the National Steering Committee in 2010.

The Minister of Commerce was also accompanied by the following representatives of Angola:

- Mr. Lukonde Luansi, Minister Counsellor, Permanent Mission to the WTO at Geneva
- Mr. Mbumba Tschico, National Director, Ministry of Commerce
- Mr. Amadeu Leitão Nunes, Commercial Representative in Washington D.C., United States of America (former representative in Geneva, involved in the TrainForTrade project during the inception phase)
- Ms. Filomena Pereira de Souza, Chief Department for Multilateral Cooperation, Ministry of Commerce

V.17. Third Meeting of the Angolan National Steering Committee
23 March 2010, Luanda, Angola

The third meeting of the National Steering Committee of the UNCTAD/TrainForTrade project for Angola, took place in the Ministry of Commerce in Luanda on 23 March 2010. The meeting, which gathers the stakeholders involved in the project once a year, was opened by HE Maria Idalina de Oliveira Valente, Minister of Commerce of Angola. 24 representatives of Angolan Ministries, UNCTAD and the EU Delegation in Angola have participated in the meeting. They presented project results and defined the action plan for 2010.
The list of the NSC members is available on the website:
http://learn.unctad.org/course/view.php?id=70

**Action plan:**

1. **Energy, Trade and Environment**
   1.1. Development of the Course: "Climate Change and the Carbon Market" (2008)
   1.2. Production of the multimedia training material for e-learning (January-February 2010)
   1.3. Presentation of the training course to PALOP representatives of the 5 countries, during the African Carbon Forum (3-5 March 2010 in Nairobi)
   1.4. E-learning sessions (15-26 March 2010)
   1.5. Face-to-face workshop (12-16 April 2010)

2. **Port Management**
   2.1. Preparation of the training material (February-September 2010)
   2.2. Delivery of Module 3: "The Functioning of a Port System" (7-11 June 2010)
   2.3. Delivery of Module 4: "The main Challenges for the Future" (14-18 June 2010)
   2.4. Delivery of Module 5: "Methods and Tools of Port Management" (September 2010)
   2.5. Delivery of Module 6: "Commercial and Economic Management" (September 2010)

3. **Consumer Protection**
   3.1. Preparation of the training material in Portuguese (January-April 2010)
   3.2. Awareness raising workshop (17-19 May 2010)
   3.3. Advisory services: Definition of a road map (20-21 May 2010)

4. **Investment**
   4.1. Dispute Prevention Policies (DPP) - Second semester 2010
   4.2. Investor/State Dispute Settlement - Second semester 2010
   4.3. Investment Reciprocal Protection Agreement (including concepts of national treatment and most favoured nation)

5. **Trade Policies**
5.1. Preparation of a publication on Productive Capacities for Angola entitled: "Políticas para que o boom exportador angolano contribua para a transformação estrutural da economia angolana" (January-March 2010)

5.2. Workshop on Productive Capacities, Economic Growth and Poverty Reduction in the Least Developed Countries (LDC) that could be combined with the launching of the UNCTAD Report on LDC in Angola (Second semester 2010)

5.3. Presentation of the publication on Productive Capacities for Angola (Second semester 2010)

6. Sustainable Tourism for development
   6.1. Support to the establishment of the technical committee on sustainable tourism for development issues (under the leadership of the NSC). Identification of key members and agenda (Second semester 2010)

   6.2. Further strengthening of local capacities (Module 1) at the level of the Provinces through e-learning (Second semester 2010)

   6.3. Exchange of best practice and cross-fertilization of relevant officials in the field of sustainable tourism (study tour of 2 participants; one official from the Ministry and one from a regional province or local NGO, to a country already implementing sustainable tourism). Identification of challenges and opportunities for Angola, definition of a road map/plan of action.

   6.4. Dissemination and validation of the road map/plan of action.

7. Instructors workshop
   7.1. Identification of national instructors (September 2010)

   7.2. Workshop to train future instructors using the TrainForTrade methodology for replication (October 2010)
V.18. National Study on investment in Angola
April 2010, Geneva

A national study on "O quadro jurídico do investimento privado na República de Angola" was published in Portuguese ("The Legal Framework of Private Investment in the Republic of Angola"). This publication gives an overview of Angolan laws and decrees regulating private investment, in particular foreign direct investment. The study was prepared by Mr. José Chinjamba, expert of the Angolan National Private Investment Agency, in collaboration with the UNCTAD Divisions on Investment and Enterprise and on Technology and Logistics TrainForTrade Programme.

It was conducted with the aim to systematize information on the specific situation of investment in Angola. Preliminary results of this study were announced during the TrainForTrade workshop on International Investment Agreements in Luanda in November 2008, and used as a basis for an in-depth analysis of the topic.

V.19. Training Course on Climate Change and the Carbon Market
March - April 2010, Luanda, Angola

The course "Climate Change and the Carbon Market", organized in the framework of the TrainForTrade project for Angola, was held between 15 March and 20 April 2010. It was composed of four modules and was delivered in two phases: a distance learning component (2 weeks) and a face-to-face workshop (4 days). 40 Angolan senior and middle managers and technical experts (16 of whom were women) participated in the face-to-face workshop, from 16 to 20 April. 32 of participants had also participated in the distance learning phase, held in March. The participants came from various ministries (Environment, Energy and Water, Oil, Agriculture, Rural Development and Fisheries, Commerce), as well as various institutions and civil society. It is believed that this action has contributed to improving the capacity of participants to implement the UN Framework Convention on Climate Change (UNFCCC) and the Kyoto Protocol in Angola.
Presentation of the e-learning component on "Climate Change and Carbon Market"

The closing session was held on 20 April 2010, in Luanda at the Hotel Forum. It was attended by the National Environmental Management Director, Dr. Camilo Ceita, the Designated National Authority Coordinator, Mr. Giza Gaspar Martins, the Counsellor of the Delegation of the European Union (EU) in Angola, Dr. François Thiollier, and the instructor, Dr. Marcelo Rocha. According to the Coordinator of the Designated National Authority, the training of national technicians and the recent establishment of the Designated National Authority will facilitate the implementation of projects under the Clean Development Mechanism on Angola.

Face-to-face workshop on "Carbon Market and Climate Change" in Luanda, Angola
At the request of Dr. Maria Idalina de Oliveira Valente, Minister of Commerce, a sensitization workshop on consumer protection was organized in Luanda, Angola, from 19 to 21 May 2010, for a total of 72 participants including 32 women. This is the first event under the Consumer Protection component of the project that was organized in collaboration with UNCTAD's Competition and Consumer Policies Branch, under the auspices of the Ministry of Commerce and its National Consumer Defence Institute (INADEC) - Instituto Nacional de Defesa do Consumidor. This is the first step of a technical assistance road map to fine tune the legislation and facilitate the application of the Consumer Defence Law to promote a more competitive market.

The main objectives of the course are:

1. Sensitization of the public to the importance of consumer protection
2. Sensitization of the public to the necessity to create a regulatory framework to ensure the application of the Law and reinforce the supervision entities as well as market taxation
3. Acquire relevant experience and knowledge to implement the regulatory norms of the Consumer Defence Law

A large representation of the major stakeholders took part in the workshop; Ministry of Commerce (9 persons from INADEC and 7 from General Inspection of Commercial Services - Inspeção Geral das Actividades Comerciais), Ministry of Tourism (5), Ministry of Finance /Direcção Nacional de Alfândegas (5), Ministry of Economic Coordination (1), Economic Police - Polícia Económica (6), Taxation Police - Policia Fiscal (4), Consumer Defence Association - Associação de Defesa do Consumidor (7), National Institute of Law Studies - Instituto Nacional de Estudos Judiciais (1), Angolan Institute of Norms and Quality - Instituto Angolano de Normas e Qualidade (2), National Institute for Insurance Supervision - Instituto Nacional de Supervisio de Seguros (2), National Institute of Communications - Instituto Nacional de Comunicações (2), National Bank of Angola - Banco Nacional de Angola (1), Women Entrepreneurship Association of Angola - Federação das Mulheres Empreendedoras de Angola (2), the National Secretary of the Southern African Development Community
Secretariado Nacional da SADC (1) and the Institute for the Development of Fishing - Instituto de Desenvolvimento da Pesca Artesanal (1). Other public and private representatives from various sectors contributed to the workshop: Insurance (ENSA – 2 e AAA – 1); telecommunications (MOVICEL - 2, UNITELE - 2, Angola Telecom – 2); water supply (EPAL - 2); electricity (EDEL - 2); transports (Porto de Luanda - 1); and distribution (MAXI - 1).

The principal instructor was Mr. Mouzinho Nicols, President of the Association for the Defence of Consumers in Mozambique - Associação de Defesa do Consumidor de Moçambique with experience in the SADC region. Mr. Carl Buick from UNCTAD was also present to support the process at high level and promote consumer protection as a market mechanism and development tool for the benefits of the population of Angola. Finally, Mr. Esteves Hilário, consultant for INADEC presented material relating the national context in Angola.
V.21. Execution of the activities relating to the Port Management Component
21 June to 2 July 2010, Luanda, Angola

Delivery of Module 3: "The functioning of the port system" and Module 4: "Future concerns of the port"

As for the modules 1 and 2, the event was organized with the Port of Luanda and the Maritime and Port Institute of Angola - Instituto Marítimo e Portuário de Angola (IMPA). A total of 30 middle managers and port specialists, of whom 6 were women, participated in the delivery of Modules 3 and 4 of the UNCTAD/TrainForTrade Modern Port Management course in Luanda. The course was delivered by the local instructors Mr. Ângelo Kassul and Mr. Kama Ndungu, with a contributions by Mr. Natalino Mateus.

The main objectives of this course are:

- Recognise the operating modes of the various port services as well as the basic principles they follow to allow the good functioning and competitiveness of the port.
- Value the complementary nature and co-operation between the various port services for improving the overall service quality and reducing costs.
- Understand the basic principle of general cargo and container handling.
- Define the commercial stakes and the quality of the services in the strategy of developing the port.
- Identify the main strong points and competitive advantages, which nowadays are sought by shippers and ship-owners.
- Recognise the specific problems of the main categories of port personnel, in particular the dockers.
- Understand the meaning of health and safety and its importance for the personnel and the company.
- Identify the various types of harbour pollution and evaluate their environmental impact.
- Describe the stages to be followed and the measures to be taken to lay down and apply an environmental protection policy.
- Describe the different meanings of quality management as well as the stages to be followed and the difficulties to overcome for obtaining the expected results.
The closing ceremony was organised in the presence of the Vice-Minister of Transport, Dr. José João Kovíngua, the Director of IMPA, Dr. Victor Carvalho, and the new President of the Port of Luanda, Dr. Francisco Venâncio.

**V.22. Design a Curriculum (DACUM) Session: Dispute Prevention Policies**

*20 May and 22 June 2010, Geneva, Switzerland*

In the framework of its training activities to strengthen Angolan capacities in the field of international investment, UNCTAD/TrainForTrade conducted a brainstorming session on dispute prevention policies in Geneva, Switzerland, on 20 May and on 22 June 2010.

The UNCTAD TrainForTrade Programme, in collaboration with the International Investment Agreements Section, had organized a workshop on International Investment Agreements (IIA) in Angola in 2008. Following the needs analysis mission in November 2009, the Government of Angola, through its National Agency for Private Investment (ANIP), requested further technical assistance in the field of IIAs.
The course in 2008 mainly focussed on training negotiators of IIAs and considered the different policy options. The setting in the last years and recent trends and developments have shown that the implementation of these treaties and the question of how to handle arising disputes need to be given more attention. How to avoid getting into a problem linked to signed IIAs? How to develop a systematic approach to prevent disputes? What are the alternatives to costly and lengthy arbitration? These are the questions which will be addressed in the new course.

The purpose of this phase from the TrainForTrade methodology, called Design a Curriculum (DACUM), is to brainstorm on the subject in order to define the objectives and content of job aids to be developed, to write training objectives, to define the target population, to describe what the trainees will be able to do as a result of training, to design tests for each objective and, finally, to sequence the training objectives and group them into the training modules that will form the curriculum. The next step will consist in selecting an international consultant responsible for drafting and validating the training package.

V.23. Execution of the activities relating to the Port Management Component
13 to 24 September 2010, Luanda, Angola

Delivery of Module 5: "Methods and tools of modern port management" and Module 6: "Commercial and Economic Management"

The event was organized with the Port of Luanda and the Maritime and Port Institute of Angola - Instituto Marítimo e Portuário de Angola (IMPA). 30 middle managers and port specialists, of whom 6 women, participated in the delivery of Module 5 and 6 of the UNCTAD/TrainForTrade Modern Port Management course in Luanda and were trained on methods and tools of commercial and economic management of ports. The workshop was supported by several managers of the port of Sines (Portugal).
An interactive chat session via Skype between the participants in Luanda, experts from the port of Sines and the TrainForTrade team in Geneva was organized. Thus, the session facilitated an exchange of experiences between the actors of the Portuguese-speaking network. Topics covered were linked to computerization and technological solutions in ports, like the development of the electronic single window system in Sines and interaction between the different bodies involved. Some technical aspects about the identification of arriving cargo in the port and the functions of customs (in particular its role in the collection of data and authorization) were also covered. In the end, the possibility of interaction between Sines' single window and other ports, as well as the costs for the development of such a system and the key factors for its success were discussed. In a closing remark, Mr José Carlos Simão, IT Director at the port of Sines, thanked UNCTAD for the possibility of this exchange and invited the participants to come to Portugal and visit the Port of Sines and get to know better the port's single window.

The two week face-to-face workshop was delivered by Mr. Duarte Correira, port expert from Sines, Portugal, with the assistance of Mr. Antonio Lourenço Isabel, a port expert from Angola.

The closing session took place on 24 September 2010 at the Training Centre of the Port of Luanda and was chaired by Mr. Victor Carvalho, National Director of the Maritime and Port Institute of Angola. Ms. Manuela Navarro, on behalf of the European Union Delegation in Angola, Mr. Pascoal Manuel Gabriel Paz, Director of the Port of Luanda, Mr. Nuno Fortunato, on behalf of the TrainforTrade project, and Mr. Duarte Correia, main instructor of this workshop, also attended the ceremony.
V.24. Assessment of training needs and planning of activities for 2011

4 to 15 November 2010, Luanda, Angola

Discussions with project stakeholders were held in order to present the latest developments, assess training needs and plan activities for the 4th year of the project. During her mission to Luanda from 4 to 15 October 2010, Ms. Katharina Lima de Miranda, Training Expert, UNCTAD, together with the local TrainForTrade team, met with the Minister of Commerce as well as representatives of the Ministry of Hotels and Tourism, of the Ministry of Telecommunication and Information Technologies, and of the National Institute for Consumer Protection (INADEC). A meeting with the EU delegation, the project donor, was organized to discuss the project results, impact and future activities, and to assess possible scenarios for the phasing out of the project.

Furthermore, the National School of Commerce (ENCO) and the School of Hotel and Restaurant Management (EHR) were visited. The possible transfer of activities to these training institutions during the phasing out of the project was assessed. As a first step, stronger implication of ENCO staff and trainers in TrainForTrade seminars was agreed, and follow-up meetings between the local TFT team and the school were scheduled. Activities with EHR could take place in the framework of the sustainable tourism component of the project after a further assessment.
Activities in preparation for year 4 of the project include, amongst others: seminars on Climate Change, Productive Capacities and Dispute Prevention Policies; technical assistance for the elaboration of regulations for Angola’s consumer protection law; a study tour to Mozambique in the framework of the sustainable tourism component; and the finalization of the second cycle of UNCTAD’s Modern Port Management course.

V.25. Pedagogical Training of Trainers

5-12 October 2010, Luanda, Angola

From 5 to 12 October 2010, the workshop to train future instructors on the delivery of both face-to-face and e-learning courses was organized in the Ministry of Commerce in Luanda. 23 participants (of whom 12 were women) from trade-related institutions, including the Ministry of Commerce, the Ministry of Hotels and Tourism, the National Bank of Angola, Angolan ports (Namibe and Luanda) and training institutions were trained during this 6-day workshop. It was co-delivered by Geneva and Angola-based UNCTAD Training Experts.

The workshop was divided into 11 modules and its main objective was to enable participants to successfully plan and run TrainForTrade and similar types of courses using validated training material related to their speciality.

All participants successfully concluded the course and were able to acquire the teaching techniques required to deliver validated training courses. These techniques will help local instructors to multiply training at the local level, thereby sharing the knowledge acquired in the framework of this technical assistance project. As such, this workshop contributed to the achievement of the overall project objective, which is the implementation of a locally-owned national training and capacity building framework in the field of international trade.
The closing ceremony was chaired by H.E. Maria Idalina Valente, Minister of Commerce. H.E. João Gabriel Ferreira, Ambassador and Chief of the EU Delegation in Angola, Ms. Manuela Navarro of the EU Delegation in Angola, and Mr. Nuno Fortunato, UNCTAD Training Expert, also participated. Furthermore, one of the participants intervened to express her gratitude for the workshop and to reflect on its value for the participants.

**V.26. Training course on Sustainable Tourism at the provincial level**

*October - November 2010, Benguela, Angola*

E-learning 11-27 October 2010  
Face-to-face workshop 3-5 November 2010

In order to strengthen local capacities at the provincial level with regard to the development of a sustainable tourism sector, a training course was organized in Benguela. It was composed of two modules and was delivered in two phases: an e-learning component (2 ½ weeks) and a face-to-face workshop (3 days). The e-learning component between 11 and 27 of October 2010 comprised chat sessions and online tests. The face-to-face course followed from 3 to 5 November, and took place in the Apart-Hotel Mil Cidades in Benguela. During the course, the 16 participants, of whom 4 were women, learned about the characteristics, strengths, limitations and challenges of tourism in LDCs. They also worked on a case study, took part in a field visit to Ganda and presented their ideas for sustainable tourism projects. Two main instructors delivered this component: Mr. Amândio Mavela (Angola), national consultant; and Ms. Dominique Verdugo, consultant (France).
V.27. Launching of the UNCTAD Least Developed Countries Report 2010 in Luanda
29 November 2010, Luanda

The UNCTAD Least Developed Countries Report 2010 was launched in Angola in an official ceremony on 29 November 2010. The launching took place in the Ministry of Commerce with the presence of the Minister, HE Idalina Valente, the focal point of the TrainForTrade project for Angola. Further high level representatives from several Ministries and Universities participated in the event. This year’s report, whose topic is “International support measures for least developed countries (LDCs)”, discusses options for establishing international funds for infrastructure, green development, climate change mitigation, productive capacities and for financing innovation in LDCs.

9 December 2010, Luanda

The UNCTAD Information Economy Report 2010 was launched in Angola in an official ceremony on 9 December 2010. This year’s Information Economy Report is devoted to the role of information and communication technologies and enterprises in combating
poverty. The launching took place in the Ministry of Telecommunication and Information Technologies. The Ministry of Trade, the Ministry of Telecommunications and Information Technologies, as well as the two Vice Ministers of this last Ministry, participated to this event.

V.29. Fourth Meeting of the Angolan National Steering Committee
29 March 2011, Luanda

The fourth meeting of the National Steering Committee of the UNCTAD/TrainForTrade project for Angola, financed by the European Commission, took place in the Ministry of Commerce in Luanda on 29 March 2011. The meeting gathers the stakeholders involved in the project once a year and was opened by HE Maria Idalina de Oliveira Valente, Minister of Commerce of Angola. 28 representatives of Angolan Ministers, UNCTAD and the EU Delegation in Angola attended the meeting. The project results were presented and the action plan for 2011 defined. Also, the UNCTAD team presented the preliminary results of the post-training evaluation which began in December 2010.

Action Plan 2011:
1. **Energy, Trade and Environment**
   1.1. Intensive face-to-face workshop (1st semester)
   1.2. Identification of Climate Change projects (2nd semester)

2. **Port Management**
   2.1. Preparation of the training material: Modules 7 & 8
   2.2. Delivery of Module 7: "A gestão administrativa e jurídica dos portos" (1st semester)
   2.3. Delivery of Module 8: "Gestão técnica e desenvolvimento dos recursos humanos" (1st semester)
   2.4. Preparation and presentation of the thesis (2nd semester)
3. **Consumer Protection**
   3.1. Drafting of regulations for the Angolan consumer protection law (May-June)
   3.2. Awareness workshop for National Assembly
   3.3. Capacity building with INADEC staff

4. **Investment**
   4.1. Dispute Prevention Policies (DPP): elaboration of training material (January-April)
   4.2. DPP - Face-to-face workshop in Luanda (June 2011)

5. **Trade Policies**
   5.1. Preparation of the training material (January - April)
   5.2. Workshop on Productive Capacities, Economic Growth and Poverty Reduction in the Least Developed Countries (LDC) with a session for Academia (June)

6. **Sustainable Tourism for development**
   6.1. Support to the establishment of the technical committee on sustainable tourism for development issues (under the leadership of the NSC). Identification of key members and agenda
   6.2. Exchange of best practice and cross-fertilization of relevant officials in the field of sustainable tourism (study tour of 2 participants; one official from the Ministry and one from a regional province or local NGO, to Mozambique). Identification of challenges and opportunities for Angola, definition of a road map/plan of action (March 2011).
   6.3. Dissemination of the road map/plan of action and presentation of the National Study (April 2011)

   7.1. Drafting a study on the impact of trade policy on women in Angola. The study will be used as a tool to design strategies that would allow women to fully benefit from trade liberalization and trade agreements and/or would mitigate the negative impacts that trade policies may have on women. The study will be conducted by UNCTAD in close cooperation with relevant stakeholders in Angola and with the support of national consultants. Before finalizing it, a "validation mission" will be held in Angola;
   7.2. Organizing a seminar where the study will be presented. Based on the main findings of the study, the seminar will provide a forum where policy-makers, trade negotiators, entrepreneurship associations, women groups and other relevant stakeholders will be able to share ideas, data, tools and best practices on how to ensure that trade becomes a tool for inclusive development and that all segments of the population, including women, benefit from it;
   7.3. Publishing a study containing the main findings of the analytical work;
   7.4. Preparing a virtual training module based on the TrainForTrade methodology on mainstreaming gender in trade policy to be used by policy-makers and trade negotiators and by the UN country team
V.30. Study tour on sustainable tourism for two Angolan officials in Mozambique

21 March - 1 April 2011, Mozambique

A study tour was organized in Mozambique for two Angolan officials working in the tourism sector. Their visit enabled them to work with sustainable tourism operators from the different structures involved in the sector: Ministry of Tourism and other relevant government authorities, municipal authorities / local authorities, local communities, NGOs / civil society, private sector. Through exchanges of experiences between concrete initiatives in Mozambique and Angola, and the identification of problems and solutions implemented, the goal was to capitalize on the dissemination and reinforcement of best practices related to sustainable tourism, and promote networking of tourism structures. On the occasion of the restitution workshop, scheduled for May, participants will share their experience with local stakeholders.

V.31. Follow-up Seminar for the “Promoting Sustainable Tourism” Component

May 18, 2011, Luanda, Angola

UNCTAD organized a “Restitution Seminar” in Luanda to present and discuss the results of the first cycle of activities from the “Promoting Sustainable Tourism” component of its TrainForTrade Project in Angola. The seminar was opened by Dr. Alfredo Kaputo, Secretary General of The Ministry of Hotels and Tourism (MINHOTUR), and included presentations by fellow MINHOTUR Representatives, as well as UNCTAD / TrainForTrade’s sustainable tourism specialist, Dominique Verdugo.

Initiated in 2008, the “Promoting Sustainable Tourism” component began with two training workshops: the first workshop took place in November 2009 in Luanda; the second workshop was held in the Benguela province in November 2010. This second workshop led to the organization of a study aimed at identifying opportunities and challenges for sustainable tourism within the province. Later, in 2011, TrainForTrade Angola assembled a national delegation to travel to Mozambique – where the sustainable tourism sector is more developed – and conduct a best practice study. The goal was for the Angolan Delegation to meet with tourism professionals and representatives and learn from their experiences in order to help facilitate the emergence of innovative ideas for sustainable tourism projects in Angola.

The Restitution Seminar presented the results of the trip to Mozambique, leading to a lively discussion on the different situations and experiences that the two countries have had with sustainable tourism. The discussion permitted the definition of the next steps to be taken in Angola.

By the end of the seminar, it became apparent just how important it is to formalize the subcommittee responsible for monitoring and reinforcing the “Promoting Sustainable Tourism” component of TrainForTrade’s project in Angola. The creation of a subcommittee
aims to ensure the sustainability of the training and technical assistance necessary to achieve the project’s sustainable tourism goals. The subcommittee should include representatives from the MINHOTUR, as well as from other relevant public and private entities.

Finally, the seminar provided the occasion to announce the upcoming publication of TrainForTrade’s report “Mapping the Tourism Situation in the Benguela Province” (liberal translation).

V.32. Fact-finding mission to help draft regulation proposals for Angolan Consumer Protection Law
13 – 17 June 2011

As part of the Consumer Protection component of UNCTAD’s TrainForTrade programme in Angola, Ms. Mónica Andrade – General Deputy Director of Portugal’s Directorate General for Consumer Affairs – travelled to Luanda from the 13th to the 17th of June 2011. In Luanda, Ms. Andrade met with governmental and non-governmental consumer protection, assistance, and advocacy groups, namely the National Institute of Consumer Protection (INADEC), the National Bank of Angola, the Ministry of Commerce, Angola’s Economic Police, the Association of Consumer Defence (ADECOR), the Ministry of Justice, the Angolan Ombudsman’s office, and the Institute for Electricity Sector Regulation of Angola (IRSE). During the meetings, Ms. Andrade collected important information necessary to begin drafting, in close collaboration with INADEC and the Consumer Policies Branch (CCPB) of the United Nations Conference on Trade and Development (UNCTAD), regulation proposals for Angola’s Consumer Protection Law. Following the drafting of regulation proposals, UNCTAD/TrainForTrade will hold an awareness-raising seminar with Angola’s National Assembly, as well as training workshop with INADEC staff members and other relevant national entities.

V.33. E-learning version of “Investor-State Dispute Prevention, Preparedness and Defense”
30 June – 1 July, Geneva, Switzerland

UNCTAD/TrainForTrade (TFT) filmed the e-learning version of its upcoming course on dispute prevention policies, entitled “Prevenção, Preparação e Defesa em Controvérsias Investidor-Estado”. The course – a collaborative effort with the Investment Policies Branch of UNCTAD’s Division on Investment and Enterprise (DIAE) – was designed by Mr. Roberto Echandi,
Director of the Programme on International Investment, former Ambassador of Costa Rica, and Chief Negotiator for the Association Agreement between Central America and the European Union. The objective is to reinforce the capacity of the Angolan Government to prevent and resolve disputes arising from International Investment Agreements. Mr. Romulo Brillo, a PhD candidate at the World Trade Institute (Bern, Switzerland), delivered the e-learning version of the course, which he will also teach as a four-day workshop in Luanda, Angola between the 18th and 21st of July 2011. TFT’s programme in Angola is financed by the European Commission.

V.34. Face-to-face workshop on “Investor-State Dispute Prevention, Preparedness and Defense”
18 July – 21 July, Luanda, Angola

This TrainForTrade (TFT) workshop, a collaborative endeavour with the Investment and Enterprise Division of the United Nations Conference on Trade and Development (UNCTAD), was organized at the request of the Angolan Government for further technical assistance in the field of International Investment Agreements (IIA). It was also the continuation of the 2008 UNCTAD/TFT capacity building workshop on IIAs (also organized in Luanda), as well as the 2010 TFT publication entitled “The Legal Framework of Private Investments in the Republic of Angola.” The course was designed by Mr. Roberto Echandi, current director of the programme on International Investment at the World Trade Institute (Bern, Switzerland). Mr Echandi is also a former Costa Rican Ambassador and served as Chief Negotiator for the Association Agreement between Central America and the European Union.

The workshop’s overall objective was to strengthen the Republic of Angola’s capacity to avoid costly investor-State disputes that may arise from IIAs. Thus, it targeted both public and private sector management involved directly or indirectly in negotiating, implementing or mediating investment treaties. The 26 participants that completed the course and received the final certificate included representatives from the Ministries of Commerce, Economy, Finance, Foreign Affairs, Oil, and Industry. Also present were representatives from the Angolan National School of Commerce, the Chamber of Commerce and Industry, and the University of Lusíada.

The opening ceremony was conducted by Hon. Vice Minister of Justice, Dr. João Alves Monteiro, Hon. Vice Minister of Commerce, Dr. Archer Mangueira, the Resident Representative of the United Nations, Ambassador Maria do Valle Ribeiro, the Head of the European Union Delegation, Ambassador Javier Puyol. The Honourable Minister of Commerce, Dr. Maria Idalina de Oliveira Valente, led the closing ceremony. The TrainForTrade Programme in Angola is financed by the European Commission.
V.35. Sustainable Tourism Training and Capacity Building in Huambo

19-23 September 2011, Huambo, Angola

To continue fostering sustainable tourism throughout the country, the UNCTAD TrainForTrade project in Angola organized a workshop on “sustainable tourism for development” in Huambo, Angola, from 19 to 23 September 2011. 22 participants (of whom 7 were women) from Huambo and other provinces (Malange, Bié, Kwanza Sul and Kuando Kubango) attended the seminar. The Deputy Governor of the Province of Huambo, M. Deolindo Henriques Barbosa, delivered the opening ceremony and Ms. Delina Samessele, Director of Commerce, Hotels and Tourism of Huambo closed the seminar.

This was the second time that the workshop on sustainable tourism was delivered at the provincial level – the first one occurred in Benguela in November 2010. Two national graduates from the previous seminar in Benguela acted as co-trainers for the course in Huambo. This allowed them to gain valuable hands-on experience and enhance their teaching skills. Moreover, having trained local instructors will allow the workshop to be replicated in other provinces – contributing to the development of sustainable tourism throughout the country, as well as enhancing both national ownership and the sustainability of the UNCTAD TrainForTrade project in Angola.
V.36. Sustainable Tourism Workshop in Benguela: Enhancing National Ownership and Sustainability of the Sustainable Tourism Component

26-30 September 2011, Benguela, Angola

UNCTAD’s TrainForTrade Project in Angola seeks to construct a nationally-owned training and capacity building framework that will contribute to long-term economic and human development in Angola. This third workshop on “sustainable tourism for development” marked a definitive step towards transferring project ownership to the Angolan government: It was delivered by two local instructors who had participated as students in the first workshop (Benguela, November 2010) and then been trained as co-instructors during the second workshop (Huambo, September 2011).

The opening ceremony was chaired by the Minister of Hotels and Tourism, H.E. Pedro Mutinde, and by the Governor of the Province of Benguela, Mr. Armando da Cruz Neto. On this occasion, TrainForTrade’s publication on sustainable tourism in Angola, with a focus on the region of Benguela, was officially released in avant première (it was later released at the national level in Luanda).

The 24 participants (of whom 11 were women) were predominantly from Benguela - 2 participants came from another Province (Cunene). This enhanced the local aspect of the activity. Moreover, all workshop logistics were organized in close collaboration with the
Provincial Direction of Hotels and Tourism of Benguela, and its Director, Ms. Alice Cabral, chaired the closing ceremony.

**V.37. Launch of the National Study on Sustainable Tourism in Angola**

*4 October 2011, Luanda, Angola*

The National Study on Sustainable Tourism in Angola was officially launched at the national level on 4 October 2011, in the presence of representatives from the Ministries of Commerce, Hotels and Tourism, and Agriculture, as well as representatives from NGOs, the private sector and other public institutions.

The ceremony was chaired by the H.E. Mr. Pedro Mutinde, Minister of Hotels and Tourism, and attended by the Minister of Commerce, the H.E. Ms. Maria Idalina Valente.

The publication was prepared in the framework of UNCTAD’s TrainForTrade project in Angola and focuses in particular on the province of Benguela. The study identifies the sector’s strengths, weakness, challenges and opportunities, and provides four innovative ideas for sustainable tourism projects. This national launch followed the study’s pre-release in the province of Benguela during a training workshop on “sustainable tourism for development” that was held from 26 to 30 September 2011.

The publication is also available online, on the TrainForTrade platform: [http://learn.unctad.org/mod/resource/view.php?id=4982](http://learn.unctad.org/mod/resource/view.php?id=4982)

**V.38. Consumer Protection Seminar with Angola’s National Assembly**

*31 October 2011, Luanda, Angola*

In 2003 Angola approved Law 03/15 (22 July), laying down the general principles for its consumer protection policy and for greater state intervention to protect consumer’s rights. The issue of consumer protection was included in Angola’s 2010 Constitution (Article 78), raising its importance and the need to further develop the country’s capacity in this area.

In this context, the Economy and Finance Committee of Angola’s National Assembly, under the aegis of the Ministry of Commerce, held a seminar on 31 October 2011 on "The rights of consumers". The seminar was organized in partnership with Angola’s National Institute for Consumer Protection (INADEC) and the United Nations Conference on Trade and
Development (UNCTAD), through its TrainForTrade project in Angola. The seminar was aimed at members of Angola’s Parliament and sought to increase their understanding of the importance of consumer protection, and to inform them of the regulations for Law 03/15, drafted this year within the framework of UNCTAD’s TrainForTrade project in Angola.

The seminar was opened by the Minister of Commerce, Dr. Maria Idalina Valente de Oliveira, and was attended by members of Angola’s government, about 100 members of Angola’s National Assembly, more than 40 representatives from INADEC, as well as representatives from UNCTAD, Portugal’s Directorate General for Consumer Affairs, Portugal’s Authority for Food and Economic Security and other relevant institutions. Also present were social organizations, church authorities and members of the country’s diplomatic corps. Various topics were discussed during the seminar, namely "Codex Alimentarius Angola: a contribution to consumer protection and defence," "barriers to accessing the consumer market," "government’s role and duty to protect consumers," "the consumer and the Constitution," and "policing Angola’s market".

According to the Minister of Commerce, this seminar is important step towards improving consumer protection in Angola.


The general principles for Angola’s consumer protection policies were established in 2003 with the approval of Law 03/15 (22 July). In 2009, the United Nations Conference on Trade and Development was asked to provide technical support and training on consumer protection through its TrainForTrade (TFT) project in Angola*. The goal was to enhance public awareness and strengthen the capacities of consumer protection institutions and their staff members.

In response to this request, TFT Angola organized a seminar in May 2010 to raise awareness regarding consumer protection rights. This year, TFT Angola has drafted regulations for Angola’s Consumer Defence Law in collaboration with Angola’s National Institute for Consumer Defence (INADEC), UNCTAD’s branch on Competition and Consumer Policies and Portugal’s Directorate-General for Consumer Affairs.

In order to capitalize on the results of these previous activities, TFT Angola held a technical training workshop on the 1st and 3rd of November for staff members of INADEC and other institutions responsible for consumer protection. Unlike the awareness-building seminar held in 2010, this workshop was more technical and sought to improve professional skills, understanding and effectiveness.
53 agents (of whom 28 were women) participated in the seminar, which was opened by Dr. Elsa Barber, INADEC’s director, and UNCTAD training expert Dr. Nuno Fortunato. The closing ceremony was chaired by the Minister of Commerce, Dr. Maria Idalina Valente de Oliveira; the Chief of the European Union Delegation, Ambassador Javier Puyol participated during the ceremony. Dr. Monica d’Andrade, author of the regulations and Deputy Director-General of Portugal’s Directorate-General for Consumer Affairs, led the workshop. She was assisted by Dr. Jorge Reis, Deputy Inspector General of Portugal’s Authority for Food and Economic Security (ASAE).

**V.40. Final phase of Modern Port Management workshop in Angola**

*22 November - 1 December 2011, Luanda, Angola*

The UNCTAD/TrainForTrade project for Angola, in close collaboration with the Port of Luanda, delivered Modules 7 & 8 of the Modern Port Management Course, thus completing the classroom portion of the Port Training Programme (which began in September 2009). Module 7 focuses on the administrative and legal aspects of port management, whereas Module 8 looks at management issues regarding technical and human resource development. The modules were delivered by an international and national expert: Paulo Silva, from the Port of Sines in Portugal, and Maria Angela Lafayette, from the Port of Luanda.
24 middle managers passed the exams for Modules 7 & 8, thus successfully completing all 8 modules of the programme. The next step will be for them to begin preparing their final thesis, which should present feasible solutions for concrete problems identified by the students in their respective ports; therefore allowing them to directly apply to their jobs what they have learned in the classroom. Next year, each participant will defend their final thesis before a panel of national and international experts. If successful, the will obtain the UNCTAD Modern Port Management Certificate.

V.41. Closing Ceremony for the direct implementation phase of the project / 5th National Steering Committee Meeting
14 December 2011, Luanda, Angola

The Closing Ceremony for direct implementation phase of the UNCTAD/TrainForTrade Project in Angola took place on 14 December 2011, as representatives from TrainForTrade (including Mr. Mark Assaf, the project’s Officer-in-Charge, and Mr. Nuno Fortunato, the project’s training expert, based in Luanda) and national counterparts met to discuss the results of the activities that had been implemented since 2007.

With regard to training activities, TrainForTrade organized 21 workshops in the different trade-related fields that made up the project’s 6 components: Port Management, Sustainable Tourism, Climate Change and the Carbon Market, Consumer Protection, International Investment and Productive Capacities. This resulted in the training of over 700 government officials and managers from the private sector and from non-governmental organizations. In addition to strengthening capacities in the field of international trade and investment, the activities also helped the Angolan government articulate Angola’s trade policies and integrate them into its national development strategy. Furthermore, periodic Training of Trainers seminars were held to foster the sustainability and national ownership of the training materials.
In terms of technical assistance, in addition to the policy recommendations that resulted from the training activities, UNCTAD/TrainForTrade Angola published several publications in collaboration with international and national experts, including "The Legal Framework for Private Investment in Angola" and “Sustainable Tourism Perspectives in Angola: the Region of Benguela”. Moreover, UNCTAD/TrainForTrade drafted regulations for Angola’s Consumer Protection Law (still under consideration by national authorities).

The ceremony ended with the National Steering Committee (NSC) unanimously expressing its desire to see the TrainForTrade Project in Angola continue, voting on a strategy that aims to ensure the sustainability of the training framework put into place by the project. The NSC will continue to meet periodically to identify the training needs and establish an annual Action Plan. In addition to this, they plan to set up a Subcommittee for each of the project’s 6 components. Each Subcommittee will consist of five or six representatives from the most relevant national organizations and institutions, and their role will be to implement the annual Action Plan. TrainForTrade will provide support and monitor the process, which will be coordinated by Angola’s Ministry of Commerce.
VI. Overview of Activities

<table>
<thead>
<tr>
<th>Date</th>
<th>Activity</th>
<th>Further Details/Follow up</th>
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<tbody>
<tr>
<td><strong>2007</strong></td>
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<tr>
<td>29 Oct – 2 Nov 07</td>
<td>Official launching of the project, Luanda</td>
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<tr>
<td>3-5 Dec 07</td>
<td><strong>Investment</strong>: Training workshop for Angolan Trade Representatives on Investment Promotion, Geneva, Switzerland</td>
<td>20 participants (5 women)</td>
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<tr>
<td><strong>2008</strong></td>
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<tr>
<td>Jan 08</td>
<td>Designation of the project national focal point, Mr. Julio Sayongo, Special Consultant to the Minister of Commerce of Angola</td>
<td>Work in close collaboration with the Project Officer, coordinate between the different entities, is member of the NSC</td>
</tr>
<tr>
<td>28 Jan - 1 Feb 08</td>
<td>Preparatory mission to Luanda</td>
<td>Main goal: identify, together with Angola’s public and private sector, the country’s needs in terms of training and capacity building in the field of international trade</td>
</tr>
<tr>
<td>31 Jan 08</td>
<td><strong>NSC</strong>: 1(^{st}) National Steering Committee meeting</td>
<td>22 representatives (5 women); approval of the main components of the 2008 action plan: investment, ports, competition, energy</td>
</tr>
<tr>
<td>16 June-15 Aug 08</td>
<td><strong>Investment</strong>: Distance learning course on International Investment Agreements for the PALOP countries</td>
<td>78 participants (Angola, Mozambique, Guinea Bissau and São Tomé and Príncipe, 25 women)</td>
</tr>
<tr>
<td>14 July – 1 Aug 08</td>
<td><strong>Ports</strong>: Training of port trainers focusing on Module 5-8 of the Modern Port Management course, Port of Luanda</td>
<td>Conclusion of training cycle (started in Portugal, in July 06); 14 participants from Angola, Guinea-Bissau and Cape Verde</td>
</tr>
<tr>
<td>1 Oct 08</td>
<td>Recruitment of Mr. Nuno Fortunato, International Expert based in Luanda</td>
<td></td>
</tr>
<tr>
<td>4 – 7 Nov 08</td>
<td><strong>Investment</strong>: Intensive Course for Negotiators of International Investment Agreements, Luanda</td>
<td>2 Experts, 1 National consultant, 30 participants (12 women, 27 from Angola) Follow-up to the distance learning course on IIA for PALOP countries</td>
</tr>
<tr>
<td>10 – 12 Nov 08</td>
<td><strong>E&amp;E</strong>: Design a curriculum (DACUM) session on Energy and Environment in Geneva, Switzerland</td>
<td>Working session in Geneva on developing a course on Energy and Environment</td>
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<tr>
<td><strong>2009</strong></td>
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<tr>
<td>24 March 09</td>
<td><strong>NSC</strong>: 2(^{nd}) National Steering Committee meeting</td>
<td>24 representatives (8 women); approval of action plan for 2009: training of distance learning tutors, competition, sustainable tourism for development, trade policies, local delivery of Modern Port Management course (Module 1 &amp; 2)</td>
</tr>
<tr>
<td>25-27 March 09</td>
<td><strong>ToT</strong>: 1(^{st}) National TrainForTrade workshop for distance learning tutors</td>
<td>2 Experts (1 international + 1 local), 23 participants (10 women), 3 modules</td>
</tr>
<tr>
<td>7 – 18 Sep 09</td>
<td><strong>Ports</strong>: local delivery of Modern Port Management course Module 1 &amp; 2, Luanda</td>
<td>35 participants (6 women) from 6 Angolan ports</td>
</tr>
<tr>
<td>5 – 10 Nov 09</td>
<td><strong>Trade</strong>: Workshop on &quot;Productive Capacities, Economic Growth and Poverty Reduction in LDC: the Example of Angola&quot;, Ministry of Commerce, Luanda</td>
<td>2 Experts (1 international + 1 local), 33 participants (18 women), in collaboration with the Ministry of Commerce of Angola</td>
</tr>
<tr>
<td>16 – 20 Nov 09</td>
<td><strong>Tourism</strong>: Seminar on &quot;Sustainable Tourism for Development&quot;, Luanda</td>
<td>2 international Experts, 29 participants (11 women), in collaboration with the Ministry of Hotel, Industry &amp; Tourism, supported by the Ministry of Commerce of Angola</td>
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<tr>
<td>2 Dec 09</td>
<td>Meeting between the Angolan Minister of Commerce and the Director of the UNCTAD Division on Technology and Logistics</td>
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<tr>
<td><strong>2010</strong></td>
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<tr>
<td>2 March 10</td>
<td><strong>Trade</strong>: Design a curriculum (DACUM) session on Trade and Development Policies in Geneva, Switzerland</td>
<td>Working session in Geneva on developing a course on productive capacities and poverty reduction</td>
</tr>
<tr>
<td>15-26 March 10</td>
<td><strong>E&amp;E</strong>: Distance Learning course on Module 1 of the course &quot;Climate Change and the Carbon Market&quot;</td>
<td>1 international Expert, 35 participants (17 women), in collaboration with the Ministry of Environment</td>
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<tr>
<td>Date</td>
<td>Event</td>
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<tr>
<td>23 March 10</td>
<td>NSC: 3rd National Steering Committee meeting</td>
<td>24 representatives (11 women) of Angolan Ministries, UNCTAD and the EU Delegation in Angola presented project results and defined the action plan for 2010: Climate Change, Port Management (Module 3-6), Consumer Protection, Trade Policies, Dispute Prevention Policies, Sustainable Tourism for development, Instructors workshop</td>
</tr>
<tr>
<td>April 2010</td>
<td>Publication of the study: &quot;O quadro jurídico do investimento privado na República de Angola&quot;.</td>
<td>&quot;The Legal Framework of Private Investment in the Republic of Angola&quot;</td>
</tr>
<tr>
<td>15-20 April 10</td>
<td>E&amp;E: Face-to-Face workshop on &quot;Climate Change and the Carbon Market&quot; (Module 2-4), Hotel Fórum, Luanda</td>
<td>1 international Expert, 40 participants (16 women)</td>
</tr>
<tr>
<td>19-21 May 10</td>
<td>Competition: Workshop on Consumer Protection</td>
<td>2 international Experts (UNCTAD and Mozambique), 72 participants (32 women) in collaboration with MINCO and INADEC</td>
</tr>
<tr>
<td>20 May and 22 June 10</td>
<td>Investment: DACUM session on Dispute Prevention Policies</td>
<td>Development of new training material relating to alternative mechanisms in the context of the IIA</td>
</tr>
<tr>
<td>21 June to 2 July 10</td>
<td>Ports: Delivery of Module 3: &quot;The functioning of a port system&quot; and Module 4: &quot;Future concerns of the port&quot;</td>
<td>2 national experts, 30 middle managers (6 women) in collaboration with the Port of Luanda and participation of the other ports of Angola</td>
</tr>
<tr>
<td>13-24 Sep 10</td>
<td>Ports: Delivery of Module 5: &quot;Methods and tools of modern port management&quot; and Module 6: &quot;Commercial and Economic Management&quot;</td>
<td>1 international and 1 national expert, 30 middle managers (6 women), in collaboration with the Port of Luanda and participation of the other ports of Angola</td>
</tr>
<tr>
<td>4-15 Oct 10</td>
<td>Assessment of training needs and planning of activities for 2011</td>
<td>Discussions with project stakeholders during mission to Luanda</td>
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<tr>
<td>5-12 Oct 10</td>
<td>ToT: Pedagogical Training of Trainers</td>
<td>UNCTAD training experts, 23 participants (12 women)</td>
</tr>
<tr>
<td>11-27 October 10</td>
<td>Tourism: E-learning session of 2 weeks ½</td>
<td>22 on-line participants of which 7 women</td>
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<tr>
<td>3-5 Nov 10</td>
<td>Tourism: Training course on sustainable tourism for development</td>
<td>1 international and 1 national expert, 16 participants (4 women)</td>
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<tr>
<td>29 Nov 10</td>
<td>Trade: Launch of the Least Developed Country Report 2010</td>
<td>High-level event with the Minister of Commerce and 1 international expert</td>
</tr>
<tr>
<td>9 Dec 10</td>
<td>Trade: Launch of the Information Economic Report 2010</td>
<td>Ministry of Trade, the Ministry of Telecommunications and Information Technologies as well as the two Vice Ministers of this last Ministry participated to this high level event</td>
</tr>
<tr>
<td>21 March - 1 April 2011</td>
<td>Tourism: Study tour on sustainable tourism for two Angolan officials in Mozambique</td>
<td>Their visit enabled them to work with sustainable tourism operators from the different structures in Mozambique involved in the sector: Ministry of Tourism and other relevant government authorities, municipal authorities / local authorities, local communities, NGOs / civil society, private sector.</td>
</tr>
<tr>
<td>18 May 2011</td>
<td>Tourism: Follow-up Seminar for the &quot;Promoting Sustainable Tourism&quot; Component</td>
<td>The Restitution Seminar presented the results of the trip to Mozambique and the discussion permitted the definition of the next steps to be taken in Angola. The seminar also provided the occasion to announce the upcoming publication of TrainForTrade’s report “Mapping the Tourism Situation in the Benguela Province” (liberal translation).</td>
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<tr>
<td>Date(s)</td>
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<tr>
<td>13 – 17 June 2011</td>
<td><strong>Consumer Protection:</strong> Fact-finding mission to help draft regulation proposals for Angolan Consumer Protection Law</td>
<td>Ms. Andrade (international consultant) collected important information necessary to begin drafting, in close collaboration with INADEC and the Consumer Policies Branch (CCPB) of the United Nations Conference on Trade and Development (UNCTAD), regulation proposals for Angola’s Consumer Protection Law.</td>
</tr>
<tr>
<td>18 July – 21 July</td>
<td><strong>Investment:</strong> Face-to-face workshop on “Investor-State Dispute Prevention, Preparedness and Defense”</td>
<td>The workshop’s overall objective was to strengthen the Republic of Angola’s capacity to avoid costly investor-State disputes that may arise from IIAs. Thus, it targeted both public and private sector management involved directly or indirectly in negotiating, implementing or mediating investment treaties. The 26 participants that completed the course and received the final certificate included representatives from the Ministries of Commerce, Economy, Finance, Foreign Affairs, Oil, and Industry. Also present were representatives from the Angolan National School of Commerce, the Chamber of Commerce and Industry, and the University of Lusíada.</td>
</tr>
<tr>
<td>19 – 23 September 2011</td>
<td><strong>Tourism:</strong> Workshop on sustainable tourism for development in Huambo</td>
<td>22 participants (7 women), 1 international expert and 2 national co-instructors.</td>
</tr>
<tr>
<td>26 – 30 September 2011</td>
<td><strong>Tourism:</strong> Workshop on sustainable tourism for development in Benguela. Co-organized with the Provincial Direction on Trade, Hotels and Tourism.</td>
<td>24 participants (11 women), 2 local instructors graduated from the first seminar in Benguela (2010) and co-instructors in Huambo.</td>
</tr>
<tr>
<td>4 October 2011</td>
<td><strong>Tourism:</strong> Launch of the National Study: “Analysis of the tourism situation in Angola”, in Luanda</td>
<td>The ceremony was chaired by the H.E. Mr. Pedro Mutinde, Minister of Hotels and Tourism, and attended by the Minister of Commerce, the H.E Ms. Maria Idalina Valente. The study identifies the sector’s strengths, weakness, challenges and opportunities, and provides four innovative ideas for sustainable tourism projects.</td>
</tr>
<tr>
<td>30 October 2011</td>
<td><strong>Consumer Protection:</strong> Seminar with Angola’s National Assembly</td>
<td>The seminar was opened by the Minister of Commerce, Dr. Maria Idalina Valente de Oliveira, and was attended by members of Angola’s government, about 100 members of Angola’s National Assembly, more than 40 representatives from INADEC, as well as representatives from UNCTAD, Portugal’s Directorate General for Consumer Affairs, Portugal’s Authority for Food and Economic Security and other relevant institutions. Also present were social organisations, church authorities and members of the country’s diplomatic corps. Various topics were discussed during the seminar, namely “Codex Alimentarius Angola: a contribution to consumer protection and defence,” “barriers to accessing the consumer market,” “government’s role and duty to protect consumers,” “the consumer and the Constitution,” and “policing Angola’s market.”</td>
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<td>Description</td>
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<td>1 and 3 November  2011</td>
<td><strong>Consumer Protection:</strong> Training with Angola’s National Institute of Consumer Defence (INADEC)</td>
<td>53 participants (of whom 28 were women) participated. The workshop explained the regulations’ content and importance and prepared INADEC’s staff members for the challenges they will face as they put them into practice. Dr. Mónica d’Andrade, author of the regulations and Deputy Director-General of Portugal’s Directorate General for Consumer Affairs, will led the workshop; she was assisted by Dr. Jorge Reis, Deputy Inspector General of Portugal’s Authority for Food and Economic Security (ASAE).</td>
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<tr>
<td>22 November - 1 December</td>
<td><strong>Ports:</strong> Final phase of Modern Port Management workshop in Angola (Modules 7 &amp; 8)</td>
<td>All 24 middle managers (of whom 5 women) passed the exams and successfully completed the final 2 Modules of UNCTAD’s Modern Port Management course. The next step will be for them to begin preparing their final thesis, which will present practical solutions for concrete problems within their respective ports. Next year, each participant will have to successfully defend their final thesis before a panel of national and international experts in order to obtain the UNCTAD Modern Port Management Certificate. An international expert from Port of Sines, and a national expert from the Port of Luanda delivered the workshop.</td>
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<tr>
<td>14 December</td>
<td><strong>Closing Ceremony</strong> for the direct implementation phase of the project / 5th National Steering Committee Meeting</td>
<td>Representatives from TrainForTrade (including Mr. Mark Assaf, the project’s Officer-in-Charge, and Mr. Nuno Fortunato, the project’s training expert, based in Luanda) and national counterparts met to discuss the results of the activities that had been implemented since 2007. The ceremony ended with the National Steering Committee (NSC) unanimously expressing its desire to see the TrainForTrade Project in Angola continue, voting on a strategy that aims to ensure the sustainability of the training framework put into place by the project.</td>
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More information related to the UNCTAD/TrainForTrade project for Angola is available on the e-learning platform of TrainForTrade: [http://learn.unctad.org/course/view.php?id=70](http://learn.unctad.org/course/view.php?id=70)
## ANNEXES

### PROJECT COMPONENT DEVELOPMENT

<table>
<thead>
<tr>
<th>Category</th>
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<tr>
<td>SUSTAINABLE TOURISM FOR DEVELOPMENT</td>
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<tr>
<td>INVESTMENT</td>
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<tr>
<td>TRADE POLICY</td>
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<tr>
<td>ENERGY &amp; ENVIRONMENT</td>
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<tr>
<td>MODERN PORT MANAGEMENT</td>
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<tr>
<td>COMPETITION &amp; CONSUMER PROTECTION</td>
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<tr>
<td>Year</td>
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</tbody>
</table>
| 2008 | Preparatory work realized  
• Needs assessment in Angola through meetings with several Ministries, including Ministry of Hotels and Tourism (MINHOTUR) | National counterpart expressed their needs in the field of sustainable tourism |
| | Sustainable Tourism Component included in the Year 2 Action Plan:  
• First pilot workshop on Sustainable Tourism for Development  
• Train-the-Tutors Workshop (e-learning) | Action plan Year 2 approved by the National Steering Committee (NSC) during its 2nd annual meeting |
| | International expert on sustainable tourism recruited  
*Involvement of a regional expert from São Tomé and Príncipe (Dr. Benjamim Ferreira)* | Focal point and national counterpart provided access to reliable information and statistics |
| | Training package prepared:  
• Adapted to Angolan context  
• Data updated  
• Logistics prepared (room, catering, etc.) | • Focal point contributed and participated  
• MINHOTUR provided inputs and was involved in the process |
| 2009 | National Workshop on Sustainable Tourism for Development delivered  
*(November 2009)*  
• Meetings held with stakeholders after the training in order to identify new needs | • Minister of Commerce provided inputs for the Year 3 Action Plan during her mission in Geneva  
• Counterparts identified needs for training activities in the provinces and the extension of the sustainable tourism component activities |
| | Official meeting between UNCTAD and the Delegation of the Ministry of Commerce in Geneva  
*(December 2009)* | National Steering Committee approved by consensus the Year 3 Action Plan |
| | Year 3 Action Plan prepared, including:  
• Extension of the tourism component - activities in the province:  
  - Regional Workshop at the provincial level with E-Learning and face-to-face phases  
  - National Study on the situation of the tourism in Angola, with a focus on Benguela  
• Instructor’s Training workshop  
  - Pedagogical training – enable participants to deliver the courses themselves | • Counterparts identified, in collaboration with TrainForTrade, the province that will host the seminar (Benguela) and defined a local focal point  
• Provincial focal point provided input for the adaptation of the pedagogical package, and identified local experts contacts |
| 2010 | Instructor Training Workshop in Luanda delivered  
• 16 participants from the tourism sector | |
National (graduated from the instructor’s workshop) and International expert on sustainable tourism (to deliver the workshop and draft the National Study) recruited

Training package updated and adapted to the local context

Seminar in Benguela and national study prepared:
- **E-learning**
  - Preparation of the platform
  - Production and shipping of CD-roms
  - Definition of the work agenda
- **Face-to-face**
  - Organization of logistics aspects for the workshop
- **National Study on Sustainable Tourism**
  - Draft outline of the national study in collaboration with the counterparts, UNCTAD experts, and international and national consultants.

Regional workshop on sustainable tourism for development in Benguela delivered (October-November 2010)
- E-learning and face-to-face

National Study
- Two-week mission organized for a national and international expert in order to collect information and data
- Study drafted (finished and published in 2011)

Yearly needs assessment mission in Luanda
- Meetings with representatives of MINHOTUR to assess the activities undertaken and to identify new needs

Year 4 Action Plan prepared
- Study Tour in another PALOP country and feedback workshop
- Set up of the Tourism Sub-Committee

Mozambique identified by TrainForTrade and national counterparts as “Study Tour” destination because its developed tourism industry

Preparation of “Study tour” in Mozambique for two Angolan officials (one from the MINHOTUR and another from the Direction of Hotels and Tourism of Benguela)
- Terms of Reference drafted, travel booked and agenda set
- Liaised with tourism-related institutions in Mozambique and propose agenda for meetings and tours

Year 4 Action approved by the National Steering Committee during its 4th annual meeting

Study tour administrative aspects prepared (airplane tickets, hotels, car rental, communication…) in collaboration with UNDP Mozambique and Ministry of Tourism of

- Local Focal Point helped identify candidates and select participants
- Local counterpart ensured Internet access and other necessary logistics
- Focal point confirmed participation of the selected candidates and provided them with a CD-rom

National counterpart expressed their needs, approved the action plan and agreed to organize a study tour in another PALOP country

MINHOTUR accepted the Terms of Reference and indicated the best candidates
- Ministry of Tourism of Mozambique and other tourism-related institutions confirmed interest in exchanging best practices with Angolan officials and availability
- Candidates motivated and committed to deliver a mission report during the study tour (according to the ToRs)
- MINHOTUR selected best candidates and submitted names to UNCTAD
<table>
<thead>
<tr>
<th>Mozambique</th>
</tr>
</thead>
<tbody>
<tr>
<td>Study tour in Mozambique completed (March-April 2011)</td>
</tr>
<tr>
<td>Meetings with more than 20 institutions including the Minister of Tourism of Mozambique and representatives of EU Commission, Maputo Municipality, NGOs, cooperatives, etc.</td>
</tr>
</tbody>
</table>

- Participants prepared a report on the results of the study tour, containing innovative ideas for sustainable tourism projects to be implemented in Angola
- Focal point contributed and participated in organizing the “feedback” workshop
- MINHOTUR accepted the mission report

<table>
<thead>
<tr>
<th>“Feedback” workshop prepared</th>
</tr>
</thead>
<tbody>
<tr>
<td>“Feedback” workshop prepared</td>
</tr>
<tr>
<td>aide-mémoire, invitations and logistics prepared</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>“Feedback” workshop delivered (May 2011):</th>
</tr>
</thead>
<tbody>
<tr>
<td>Participants exchanged their experience with other national stakeholders from NGOs and the public and private sectors, and presented 3 project proposals based on their experience in Mozambique</td>
</tr>
</tbody>
</table>

- The national counterpart expressed new sustainable tourism training needs (more provincial level seminars)

<table>
<thead>
<tr>
<th>Province workshops prepared:</th>
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</thead>
<tbody>
<tr>
<td>Preparation of the training package for delivery in Huambo and Benguela</td>
</tr>
<tr>
<td>Identification of a focal point in Huambo</td>
</tr>
<tr>
<td>Strengthening of partnership with the Direction of Hotels and Tourism of Benguela</td>
</tr>
<tr>
<td>Identification of two national instructors to deliver the course in Huambo and Benguela</td>
</tr>
</tbody>
</table>

- Direction of Hotels and Tourism of Benguela contributed to the preparation of the workshop
- National instructors identified and available to participate in both seminars in Huambo and Benguela

<table>
<thead>
<tr>
<th>Workshop in Huambo with 1 international expert and 2 national co-instructors</th>
</tr>
</thead>
<tbody>
<tr>
<td>September 2011</td>
</tr>
</tbody>
</table>

- Workshop in Benguela with 2 national instructors, mainly organized by local authorities |
| September 2011 |

<table>
<thead>
<tr>
<th>Launch of Publication on Sustainable Tourism in Angola (October 2011)</th>
</tr>
</thead>
<tbody>
<tr>
<td>High-level event in Benguela and Luanda, with the presence of the Minister of Hotels and Tourism and Minister of Commerce</td>
</tr>
<tr>
<td>- Launched in Benguela during the workshop. Launched afterwards in Huambo</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Identification, in collaboration with the Focal Point, of relevant entities to form the Subcommittee on Sustainable Tourism</th>
</tr>
</thead>
</table>

- Organize the first Subcommittee meeting

### IMPACT

<table>
<thead>
<tr>
<th>TRAINING</th>
<th>POLICY RECOMMENDATIONS</th>
<th>INSTITUTIONAL SUPPORT</th>
</tr>
</thead>
<tbody>
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<tr>
<td>Sustainable tourism training package created specifically for the Angolan context. It has been successfully implemented and validated, and is ready for future locally-organized workshops.</td>
<td>National and local authorities received advisory service during the seminars, to considerate sustainable factors in their projects</td>
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<tr>
<td>97 public and private tourism agents trained during four workshops. Up-to-date knowledge on sustainable tourism acquired</td>
<td>2 Angolan government tourism officials conducted a study tour in Mozambique and met with tourism stakeholders (including the Minister of Tourism); they drafted project proposals based on what they learned.</td>
<td></td>
</tr>
<tr>
<td>3 national government agents working in tourism trained as “tutors” for the e-learning part of the course. They are now able to facilitate the replication of the distance learning component</td>
<td>The results of their study tour were presented by the 2 government officials to national stakeholders in Angola. They discussed sustainable tourism development perspectives in Angola</td>
<td></td>
</tr>
<tr>
<td>12 national tourism agents trained as local instructors. They are ready to deliver the course</td>
<td>National study on sustainable tourism in Angola (with a focus on the province of Benguela) conducted and published.</td>
<td></td>
</tr>
<tr>
<td>3 local instructors successfully implemented the sustainable tourism for development training package</td>
<td>Local actors informed about tourism development perspectives in Angola and aware of the importance of sustainability.</td>
<td></td>
</tr>
<tr>
<td>Provincial government successfully replicated a sustainable tourism workshop</td>
<td>Coordination within the sector improved: national and local tourism authorities successfully participated and collaborated to implement activities.</td>
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<td></td>
<td>Networking opportunities increased for Angolan tourism actors</td>
<td></td>
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<tr>
<td></td>
<td>International cooperation promoted: international experts assisted in the development and implementation of training package.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>South-South cooperation promoted: international experts from developing countries participated in activities; best practices exchanged between tourism stakeholders from other 2 PALOP countries (São Tomé and Principe and Mozambique).</td>
<td></td>
</tr>
<tr>
<td></td>
<td>7 innovative project proposals drafted in the framework of the project and ready to be submitted for implementation</td>
<td></td>
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<tr>
<td></td>
<td>Local project proposals elaborated by programme beneficiaries and submitted to national and international donors.</td>
<td></td>
</tr>
</tbody>
</table>
## Activities

### Preparatory and Needs Assessment Missions in Angola (January and February 2008)
- High-level meetings with public and private sector counterparts including 6 Ministries, 2 private enterprises, 2 academic institutions, 3 Embassies and UNDP
- Identified national and international stakeholders to be included in the National Steering Committee (NSC)
- Mapped Angola’s needs regarding International Investment Agreements (IIA)

### Collaboration Meeting between TrainForTrade and UNCTAD’s Division on Investment and Enterprise
- Defined objectives and structure for national study on investment
- Defined guidelines for first two-training activities: e-learning workshop and face-to-face training
- DIAE confirmed willingness to collaborate and provide expertise
- DIAE staff provided input regarding the study and training objectives

### Preparation of national study on the legal framework for private investment in Angola
- Recruited national expert
- Defined the target audience, the objectives and methodology
- Secure support and collaboration from UNCTAD investment specialists
- Mr. Chinjamba from the Angolan National Private Investment Agency (ANIP) was contracted as the national expert to carry out the study
- UNCTAD’s Division on Investment and Enterprise confirmed its willingness and availability to collaborate on the study
- Angolan national counterparts, namely ANIP, collaborated on the study, providing access to reliable statistics and information regarding private investments in Angola

### Prepared E-Learning and Face-to-Face workshop on International Investment Agreements
- Identified the target audience
- Defined the objectives and course structure
- Recruited international and national consultants to develop the training material for both the E-learning session and the face-to-face workshop
- Ensured course was developed in line with TrainForTrade’s methodology
- Contacted relevant government and non-governmental agencies from other PALOP countries to invite them to participate
- Participants selected for E-learning session
- Nominated focal points in each of the participating countries
- Ms. Maria Leonor Torres (Deputy Secretary of State for Treasury and Finance of Portugal) and Ms. Paula Rodrigues (Director of the Agency for Investment and External Commerce of Portugal) were contracted to develop the training package and deliver the face-to-face workshop

### Preparation of the multimedia component of the course
- Course material adapted to distance learning format (multimedia)
- PALOP participants secured the funds and equipment necessary to participate Training room

## Conditions for next steps

- National counterparts shared their experience, knowledge and understanding of investment needs in Angola
- National and international stakeholders accepted invitation to join the NSC and participate actively in the project
- Angolan National Investment Promotion agency (ANIP) indicated that Angola required technical assistance and capacity building with regard to International Investment Agreements
- NSC agreed by consensus to include the investment component in the 2008 action plan.
E-Learning (distance learning) delivered and validated (16 June – 15 August 2008)

- Confirmed course material was adapted to E-learning format
- Entire course uploaded on the TrainForTrade learning platform before the course began
- Tests graded and participant opinion questionnaires analyzed to confirm that the course met the defined objectives
- Students and experts participated in the weekly chat session (access provided through the TrainForTrade learning platform)
- Questions and answers from all the weekly chat sessions were compiled and distributed to the participants
- 74 trade negotiators (25 women) successfully completed the course
  - 50 from Angola
  - 16 from Mozambique
  - 5 from Sao Tome and Principe
  - 3 from Guinea Bissau

Face-to-face intensive training session delivered and validated on negotiating international investment agreements (November 2008)

- Training material improved based on results and observations of the E-learning session.
- Tests graded and participant opinion questionnaires analyzed to determine if the course met the defined objectives, and to identify rooms for improvement
- 30 participants (of whom 12 were women) successfully completed the course models and passed the evaluation exams
  - 20 participants from Angola (the Ministries of Commerce, Tourism, Planning and Finance, as well as the Port of Luanda and the Customs office)
  - 1 participant from Mozambique
  - 1 participant from Guinea Bissau
  - 1 participant from Sao Tome and Principe
- Media coverage:
  - News coverage on 2 principal TV stations: TPA Angola and RTP África
  - Articles by Jornal de Economia, Angop, África 21 e Correio

- Best students identified from the E-learning session to participate in follow-up face-to-face intensive training session.
- PALOP participants secured the funds necessary to participate
- Mr. Chinjamba agreed to present the preliminary results of the national study during the face-to-face workshop

- Participants and instructors provided feedback on training and identified needs for future training courses
  - Instructors recommended developing a training package specifically for those directly involved in negotiating IIAs
- Publication continues to be developed, DIAE and national counterparts continue to collaborate
National study completed (Summer 2009)
- TrainForTrade team and DIAE confirmed that the study met identified objectives
- Publication layout design created
- Administrative process started in New York and Geneva to publish the study as a UN official publication
- Study Published in April 2010, official title: O Quadro Jurídico do Investimento Privado na República de Angola
- Publication provided framework for a national strategy
- Publication covered in the national and international media, including an interview on Deutsche Welle radio (Germany and PALOP countries)

Needs analysis mission (November 2009)
- Assessed the results of past activities with national stakeholders, including the Ministry of Commerce, the Ministry of Economy, the National Investment Promotion Agency and the Delegation of the European Union in Angola
- Evaluated new training needs
- The Minister of Commerce requested further technical assistance in the field of IIAs
- The Administrator of the Angolan National Investment Promotion Agency (ANIP) requested a course on conflict prevention between State and Investors for the first half of 2010
- At the 3rd annual meeting in March 2010, the NSC included a course on dispute prevention policies in the 2010 action plan
- DIAE staff members available to collaborate on designing the curriculum for a dispute prevention policies course

First Design a Curriculum (DACUM) sessions held in Geneva with UNCTAD's Division on Investment and Enterprise (20 May 2010)
- Identified core and secondary target population in Angola
- Defined “Dispute Prevention Policies” course objectives, taking into account the specific needs in Angola
- Identified desired results and outcome
- Course outline presented to national counterparts and TFT team in Luanda
- Ministry of Commerce provided feedback on course outline

Second Design a Curriculum (DACUM) sessions held in Geneva with UNCTAD's Division on Investment and Enterprise (22 June 2010)
- Designed course structure, defining the specific topics, tasks and activities of each module, taking into account feedback provided by national stakeholders
- Recruited 2 international experts to develop the course according to the TFT methodology
- Mr. Robert Echandi (director of the International Investment programme at the World Trade Institute) contracted to develop the training material
- Mr. Romulo Brillo, PhD student at the World Trade Institute, selected to deliver the E-learning version and the face-to-face workshop

Development of Dispute Prevention Policy training package
- TFT team in Geneva and Luanda provided feedback on course development, ensuring that it stayed in line with the objectives and structure defined during the two DACUM sessions
- UNCTAD’s Division on Investment and Enterprise provided input on course content
- Course background, objectives and content are documented; documentation sent to core and secondary population, inviting them to send applications for their representatives to participate
- Course background, objectives and content are documented; documentation sent to core and secondary population, inviting them to send applications for their representatives to participate
OUTPUT AND IMPACT

TRAINING

- **Validated taylor-made training course package** on International Investment Agreements and Dispute Prevention Policies, with a distance learning and face-to-face components
- **100** public and private agents trained during 3 workshops on how to better negotiate International Investment Agreements
- Test results confirmed that the participants acquired the desired knowledge and know-how.
  - The overall test average for the course on IIAs was 7.5/10

POLICY RECOMMENDATIONS

- **Analyzed** the specific process and conditions of negotiating investment treaties in Angola
- **Mapped** Angola’s Involvement in international conventions and regional agreements on investment
- **Advisory services** provided on how to set up an inter-ministerial team tasked with:
  - Screening sensitive sectors for investor-State disputes
  - Identifying, diagnosing and appraising potential conflicts with investor-State relations
  - Identify alternative dispute resolutions
  - Identifying different rules and mechanisms for arbitration
- **Recommendations** provided to government officials dealing directly with IIAs on how to

INSTITUTIONAL SUPPORT

- **Established a international contact network** between agents from different entities (government and non-governmental) and countries (Angola, Portugal, Brazil, Mozambique, Sao Tome and Principe and Guinea Bissau), facilitating future cooperation and collaboration
- **Promoted South-South cooperation**: international experts from developing countries (Mozambique, Sao Tome and Principe, Guinea Bissau) participated in training workshops on International Investment Agreements:
- **Trained 74** representatives from public and private investment institutions on how to negotiate International Investment Agreements:
  - National Investment Promotion Agencies
  - Ministries of Commerce, Foreign Affairs, Industry, Transport, Hotels and Tourism,
<table>
<thead>
<tr>
<th>Dispute Prevention Policies course was 8.5/10</th>
<th>Analysis of the Participant Opinion Questionnaires revealed that all the training material and content of the courses was relevant and practical, and that the course would help them perform their jobs better.</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>improve the internal procedures and mechanisms for the prevention and effective resolution of investor-State disputes</td>
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<tr>
<td></td>
<td>Planning, Finance</td>
</tr>
<tr>
<td></td>
<td>o Chambers of Commerce</td>
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<td>o SADC Secretariat</td>
</tr>
<tr>
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<td>o Foreign Embassies</td>
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<tr>
<td></td>
<td>• Trained 26 government agents who deal directly with IIAs on methods to:</td>
</tr>
<tr>
<td></td>
<td>o Appraise the impact of treaties on government measures and vice versa</td>
</tr>
<tr>
<td></td>
<td>o Recognize and evaluate risk-benefit analysis of treaties</td>
</tr>
<tr>
<td></td>
<td>Negotiate IIAs so as to prevent investor-State disputes</td>
</tr>
</tbody>
</table>
### Preparatory Mission in Angola (January)
- High-level meetings with public and private sector counterparts including 6 Ministries (including the Ministry of Commerce), 2 private enterprises, 2 academic institutions, 3 Embassies and UNDP.
- Identified national and international stakeholders to be included in the National Steering Committee (NSC).

### Working meeting in Geneva to plan the upcoming workshop on productive capacities and poverty reduction (July 2009)
- Identified the strategies and policies necessary to reinforce Angola’s productive capacities and reduce poverty.
- Defined the objectives of the component on trade policies.
- Outlined the work programme and implementation schedule.
- Mr. Joaquim Fragoso Neto, Senior Officer, Angolan Ministry of Commerce, was identified as the national expert to collaborate with Mr. Traeger on the development and delivery of the workshop.
- Participants:
  - Mr. Lukonde Luansi, Minister Counsellor, Angolan Permanent Mission to the WTO
  - Mr. Mbumba Tchico, National Director of the International Relations Department, Ministry of Commerce of Angola
  - Mr. Rolf Traeger, Senior Economic Affairs Officer, UNCTAD
  - Mr. Mark Assaf, Administrator of the TFT Project in Angola
  - Mr. Xavier Alphaize, TFT Programme Coordinator

### Working meeting in Luanda to of the workshop on productive capacities and poverty reduction (September 2009)
- Discussed the development of the training material and finalized the organization.
- Participants:
  - Mr. Joaquim Fragoso Neto, Head of the International Relations Department, Ministry of Commerce of Angola
  - Mr. Rolf Traeger, Senior Economic Affairs Officer, UNCTAD
  - Mr. Mark Assaf, Administrator of the TFT Project in Angola
  - Ms. Christina do Paço, UNCTAD training expert
  - Katharina Lima de Miranda, UNCTAD training consultant
- Contacted relevant government and non-governmental agencies and invited them to send applications to participate.

### National counterparts shared their experience, knowledge and understanding of training needs in Angola related to trade policies.
- An outline for a component on trade policies was prepared.
- The NSC agreed by consensus to include the component of trade policies in the 2009 action plan:
  - A workshop on productive capacities and poverty reduction.
  - UNCTAD Policy Analysis and Research Branch / ALDC confirmed its willingness to collaborate on the trade policies component.
    - Mr. Rolf Traeger (Brazilian), Senior Economic Affairs Officer from the UNCTAD Policy Analysis and Research Branch/ALDC was identified to lead the collaboration.

### Mr. Joaquim Frago Neto accepted to serve as the national expert and collaborate on the preparation and delivery of the course.
- The Ministry of Commerce and the Angolan Permanent Mission in Geneva provided necessary statistics and information.

### Mr. Neto, national expert, and Mr. Traeger, UNCTAD continued collaborating with UNCTAD and national counterparts to prepare the workshop.
Workshop on "Productive Capacities, Economic Growth and Poverty Reduction in LDC with the example of Angola" (Luanda, 5-10 Nov).
- Participants selected
- Delivered by UNCTAD trade expert (Mr. Rolf Traeger) and a national instructor (Mr. Manuel Nascimento Júnior, Ministry of Commerce of Angola).
- 33 participants (18 women)
- Participant opinion questionnaires analyzed to determine if the course met the defined objectives, and to identify rooms for improvement. Participants evaluated the workshop very positively.
- The UNCTAD expert and national expert issued a set of recommendations concerning both policies to be considered and concrete actions during the workshop.
- Media coverage: Angonoticias, Angola’in, Agência AngoPress

Design a Curriculum (DACUM) session held in Geneva with UNCTAD Policy Analysis and Research Branch / ALDC (2 March)
- Identified core and secondary target population in Angola for a training course on "Productive Capacities, Economic Growth and Poverty Reduction"
- Defined course objectives, taking into account the specific needs in Angola
- Identified desired results and outcome
- Designed course structure, defining the specific topics, tasks and activities of each module

High-Level Launching of the UNCTAD LDC Report 2010 in Luanda (29 Nov)
- UNCTAD’s Division of Africa and Least Developed Countries presented the release of the UNCTAD 2010 LDC Report Least Developed Countries Report 2010: Towards a New International Development Architecture
- Media coverage: Agência AngolaPress e Jornal de Angola

Preparation of the training material
- Professor Ricardo Carneiro was selected to develop the course according to TFT methodology and in line with the course structured outlined during the DACUM session
- TFT team in Geneva and Luanda provided feedback on course development, ensuring that it stayed in line with the objectives and structure defined during the two DACUM sessions
- UNCTAD’s Policy Analysis and Research Branch/ALDC provided input on course content

2010

2011

OUTPUT AND IMPACT

<table>
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<tr>
<th>TRAINING</th>
<th>POLICY RECOMMENDATIONS</th>
<th>INSTITUTIONAL SUPPORT</th>
</tr>
</thead>
<tbody>
<tr>
<td>• 33 public and private agents trained during the workshop on &quot;Productive capacities, economic growth and poverty reduction in Angola...&quot;</td>
<td>• Advisory services and Recommendations provided to government officials responsible for articulating Angola’s trade policy and poverty reduction strategy</td>
<td>• Promoted South-South cooperation: international experts from developing countries (Brazil and Angola) collaborated on...</td>
</tr>
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</table>

• The Minister reiterated the requests for future training and capacity building for the trade policies component (during a high-level meeting in Geneva in December with Ms. Anne Miroux (Director of the UNCTAD Division on Technology and Logistics))
• 2 recommendations that resulted from the workshop were identified as priorities by the National Steering Committee:
  o Produce a national study on productive capacities and poverty reduction in Angola
  o Design a more in-depth training course on the subject of the past workshop

• The National Steering Committee included the implementation of the workshop on "Productive Capacities, Economic Growth and Poverty Reduction" in the action plan for 2011

The Subcommittee on Trade Policies should organise the delivery of the scheduled workshop and validate the course material
- Analysis of the Participant Opinion Questionnaires revealed that all the training material and content of the course was relevant and practical.

- Training material created for Modules 1-3 of the workshop "Productive Capacities, Economic Growth and Poverty Reduction":
  - Participant Manual
  - Power Point Presentations
  - Group exercises
  - Instructor’s Guide
  - Case studies
  - Tests

- How a national trade policy can be formulated as part of a national development strategy, and how to such a strategy could be guided by the goal of developing the productive forces.

- How to take into consideration the consequences of the international trade agreements and measures on the productive sectors, on employment and poverty in the country.

- How government can make sure that the policy for foreign direct investment (FDI) and negotiations with foreign investors (pre-and post-establishment) maximizes the positive contribution of FDI to national development, especially in terms of job creation, promotion of national companies (especially small and medium enterprises), technology transfer and the training of national cadres.

Training workshops and publications:
- Trained representatives from government and non-governmental agencies on on the formulation and execution of development strategies and policies based on the approach of productive capacities developed by UNCTAD, especially in *The Least Developed Countries Report* series:
  - Ministry of Commerce
  - Ministry of Agriculture
  - Ministry of the Environment
  - Ministry of Economy
  - Ministry of Energy & Water
  - Ministry of Geology, Mines and Industry
  - Ministry of Hotels and Tourism
  - Ministry of Industry
  - Ministry of Finance
  - Ministry of Oil
  - Ministry of Planning
  - Ministry of Foreign Affairs
  - Ministry of Telecommunications and Information Technology
  - Ministry of Transport
  - ANIP
  - Associação Industrial de Angola
  - Angola National Bank
  - Chamber of Commerce and Industry
  - SADC National Secretariat
  - University António Agostinho Neto
**Activities**

<table>
<thead>
<tr>
<th>Preparatory Mission in Angola (January)</th>
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<tbody>
<tr>
<td>• High-level meetings with public and private sector counterparts including 6 Ministries (including the Ministry of Energy and Water Resources), 2 private enterprises, 2 academic institutions, 3 Embassies and UNDP</td>
</tr>
<tr>
<td>• Identified national and international stakeholders to be included in the National Steering Committee (NSC)</td>
</tr>
</tbody>
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<table>
<thead>
<tr>
<th>Collaboration meetings with UNCTAD's Biodiversity and Climate Change Section/DITC</th>
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<tbody>
<tr>
<td>• Discussed collaboration on the energy and environment component</td>
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</table>

<table>
<thead>
<tr>
<th>Design a Curriculum (DACUM) session held in Geneva (10-12 November) with the Biodiversity and Climate Change Section/DITC</th>
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</thead>
<tbody>
<tr>
<td>• Manuela Amaral, an international consultant from Brazil was recruited to participate</td>
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<tr>
<td>• Identified core and secondary target population</td>
</tr>
<tr>
<td>• Defined &quot;Climate Change and Carbon Market&quot; course objectives, taking into account the specific needs in Angola</td>
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<tr>
<td>• Identified desired results and outcomes</td>
</tr>
<tr>
<td>• Defined the course structure: 4 Modules with a E-learning (Module 1) and face-to-face (Modules 2-4) component</td>
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<tr>
<td>o Decided to extend the E-learning component to include representatives from other PALOP countries</td>
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<table>
<thead>
<tr>
<th>Recruited an international expert to develop the course according to the TFT methodology and in line with</th>
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<tr>
<td>• Qualified consultant was identified and recruited (Ms. Manuela Amaral)</td>
</tr>
<tr>
<td>• Support and collaboration of UNCTAD specialists from the Biodiversity and Climate Change Section /DITC were secured</td>
</tr>
<tr>
<td>• UNCTAD’s specialists had the required expertise</td>
</tr>
<tr>
<td>• Training activities were planned according to the defined needs of Angola</td>
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</table>

**Conditions for next steps**

| • The Ministry of Environment was nominated to be the National Designated Authority (DNA) of Angola for the authorization and development of Clean Development Mechanism (CDM) projects |
| • National counterparts, especially the Ministry of Environment, shared their experience, knowledge and understanding of needs related to the field of energy, trade and environment in Angola |
| • National and international stakeholders accepted the invitation to join the NSC and participate actively in the project |
| • NSC agreed by consensus at their first annual meeting to include the component “Energy: Sustainable development opportunities” in the 2008 Action Plan |

| • UNCTAD’s Biodiversity and Climate Change Section/DITC confirmed willingness and availability to collaborate on designing the training activities for the Environment component |

| • Mr. Marcelo Rocha (Phd., Brazil) was selected and contracted to develop the training material and to deliver the face-to-face workshop in Luanda |
### Development of Climate Change and Carbon Market training package (Jun-March 2010)
- TFT team in Geneva and Luanda provided feedback on course development, ensuring that it stayed in line with the objectives and structure defined during the two DACUM sessions.
- UNCTAD’s Biodiversity and Climate Change Section/DITC Division provided input on course content.
- Course background, objectives and content were documented; documentation sent to core and secondary population, inviting them to send applications for their representatives to participate.
- Identified possible opportunity to collaborate with UNEP Risoe, who was starting a new CDM initiative in ACP and would like to include Angola.

### Preparation of the multimedia component of the course “Climate Change and the Carbon Market” (18-19 Jan)
- Course material adapted to distance learning format (multimedia).
- Mr. Lucas Assunção, Head of Trade, Environment and Development Branch, UNCTAD, delivered the E-learning version of the course.

### Participation in the African Carbon Forum (Kenya, 3-5 March)
- Training course was presented by Mr. Marcelo Rocha (international consultant) and Mr. Lucas Assunção (Head of the Trade, Environment and Development Branch, UNCTAD) to PALOP representatives.
- PALOP representatives (national DNA) invited to participate in the training course.

### E-learning course was delivered and validated (15-26 March)
- Entire course uploaded on the TrainForTrade learning platform before the course began.
- Tests graded and participant opinion questionnaires analyzed to confirm that the course met the defined objectives.
- Questions and answers from the chat sessions and discussion forums were compiled and distributed to the participants.
- 35 Participants (17 women) successfully completed the course:
  - 33 from Angola
  - 2 from São Tomé e Príncipe

### Relevant institutions who had not participated in the E-learning session, applied to participate in the face-to-face session.
Face-to-face intensive training course delivered and validated (16-20 Apr)
- Training material improved based on results and observations of the E-learning session.
- Group exercises and participant opinion questionnaires analyzed to determine if the course met the defined objectives, and to identify rooms for improvement.
- 40 participants (16 women) successfully completed the course.
  - 32 of the participants had also completed the e-learning course.
- The course received broad media coverage:
  - Press: Jornal de Angola, Agência and the Semanário Económico
  - TV: TPA and TVZimbo

• Training material improved based on results and observations of the E-learning session.
• Group exercises and participant opinion questionnaires analyzed to determine if the course met the defined objectives, and to identify rooms for improvement.
• 40 participants (16 women) successfully completed the course.
  - 32 of the participants had also completed the e-learning course.
• The course received broad media coverage:
  - Press: Jornal de Angola, Agência and the Semanário Económico
  - TV: TPA and TVZimbo

Preparation of Pedagogical package on Clean Development Mechanisms (CDM)
- Mr. Marcelo Rocha was contracted to prepare the training material and deliver the face-to-face workshop
- TFT team in Geneva and Luanda monitored course development to ensure that it followed TFT methodology
- UNCTAD’s Biodiversity and Climate Change section provided input and feedback

Preparation for side-event at the Second African Carbon Forum
- TFT and UNCTAD’s Biodiversity and Climate Change Section met with Mr. Rocha to discuss how he would participate in the Forum and present the project during the side event
- Documentation sent to relevant entities announcing the side event
- Giza Martins, DNA focal point, confirmed he would participate in the side event

Held side-event during the Second African Carbon Forum (4-6 July).
- Mr. Rocha explained what has been done in Angola and presented the upcoming training
- UNEP Risoe Center participated and reinforced their desire to collaborate with TFT
- PALOP DNAs participated:
  - São Tomé and Príncipe
  - Guinea Bissau
  - Mozambique
- PALOP countries expressed their need for capacity building and their desire to move forward and develop and register CDM projects
- PALOP countries expressed interest in an E-learning event

OUTPUT AND IMPACT

- The DNA requested that TFT build on the course, going further in the analysis of the subject and including the participation of the private sector and academia
  - The new training should focus specifically on how to prepare CDM projects
  - Should focus on a “sectorial” approach, e.g. land use, land use change and forestry
- The NSC unanimously agreed to include the following activities in the 2011 action plan:
  - Intensive face-to-face workshop on how to prepare CDM projects
  - Identification and preparation of CDM projects

- DNA asked us to organize a side event during the Second African Carbon Forum in Marrakech in order to present to other PALOP countries what has been done in Angola and discuss the upcoming training on CDM projects.
  - UNEP RISO contacted UNCTAD and offered to collaborate

- Giza Martins, the DNA, fell ill and was unable to attend the event
- DNA requested that we put the training on hold

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- DNA requested that we put the training on hold

- DNA requested that we put the training on hold

- PALOP countries expressed interest in an E-learning event
  - E-learning event including DNAs from other Palop countries
  - Face-to-face workshop for which participants from Angola and PALOP countries should bring a case study of a CDM project already done in a PALOP country

- National Steering Committee should seek to organize the training prepared by Mr. Rocha, depending on a “green light” from the Ministry of the Environment
  - E-learning event including DNAs from other Palop countries
  - Face-to-face workshop for which participants from Angola and PALOP countries should bring a case study of a CDM project already done in a PALOP country
<table>
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<tr>
<th>TRAINING</th>
<th>POLICY RECOMMENDATIONS</th>
<th>INSTITUTIONAL SUPPORT</th>
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</table>
| • Validated taylor-made training course package on Climate Change and the Carbon Market, with distance learning and face-to-face components  
  o CD and accompanying Participant Manual  
  o Multimedia (Flash) presentations  
  o Exercises and case studies  
  o 2 Tests | Advised representatives from private and public institutions on  
  • The impact of climate change on trade and commercial competitiveness  
  • The impact of commercial activities with regard to climate change  
  • How to mitigate and adapt to the effects of climate change  
  • The implications of the United Nations Convention on Climate Change (UNFCCC).  
  • How to negotiate the country’s interests in the UNFCCC discussions  
  • How to establish links between the business sector and climate change, especially with regards to the CDM. | • Established a contact network between agents from different entities (government and non-governmental) and countries (Angola, Brazil, Mozambique, Portugal, Guinea Bissau, and São Tome and Principe), facilitating cooperation and collaboration  
  • South-South cooperation promoted: international expert from Brazil developed the training package; participants were from Angola and São Tome and Principe  
  • Trained 40 public and private sector representatives on the specificities and objectives of CDM projects and how to identify opportunities to develop and implement them:  
    o Ministry of the Environment  
    o Ministry of Energy and Water  
    o Ministry of Oil  
    o Ministry of Agriculture  
    o Ministry of Commerce  
    o Project Fucuáuma (Mining)  
    o Chevron  
    o Mayombe (environmental network)  
    o AMAVIDA (environmental organization)  
    o ISCED (Núcleo Ambiental)  
  • Increased the governments capacity to comply with their obligations under the Kyoto Protocol |
| 43 public and private agents trained during 2 workshops on Climate change, the Carbon Market and Clean Development Mechanisms | How to improve the national strategy for climate change |
| • Test results confirmed that the participants acquired the desired knowledge and know-how. | Training package prepared on developing CDM projects |
| • Analysis of the Participant Opinion Questionnaires revealed that all the training material and content of the courses was relevant and practical, and that the course would help them perform their jobs better. | |
MODERN PORT MANAGEMENT

<table>
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<tr>
<th>Activities</th>
<th>Conditions for next steps</th>
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<tbody>
<tr>
<td><strong>Preparatory Mission in Angola</strong> (January 2008)</td>
<td><strong>National counterparts shared their experience, knowledge and understanding of port management needs in Angola</strong>&lt;br&gt;<strong>National and international stakeholders accepted invitation to join the NSC and participate actively in the project</strong>&lt;br&gt;<strong>Action plan proposed for the first year identified port management as one of the themes to be developed</strong></td>
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<tr>
<td>• High-level meetings with public and private sector counterparts including 6 Ministries, 2 private enterprises, 2 academic institutions, 3 Embassies and UNDP</td>
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<td>• Identified national and international stakeholders to be included in the National Steering Committee (NSC)</td>
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<td><strong>Inclusion of one pilot-workshop on Modern Port Management in the Action Plan for Year 1:</strong>&lt;br&gt;• Training of Trainers Workshop on Modules 5 to 8 of the Modern Port Management package</td>
<td><strong>National Steering Committee approved by consensus the Action Plan Year 1 during its 1st annual meeting</strong>&lt;br&gt;<strong>National counterparts actively participated in identifying target audience and preliminary training needs</strong>&lt;br&gt;<strong>Ensured access to database and reliable statistics</strong>&lt;br&gt;<strong>Port of Luanda provided list of participants</strong></td>
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<td><strong>Prepared face-to-face workshop</strong></td>
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<td>• Recruited an international expert on port management to adapt the material and act as workshop director&lt;br&gt;• Recruited national and regional experts to deliver the workshop in Luanda&lt;br&gt;• Identified target audience&lt;br&gt;• Contacted relevant government and non-governmental agencies from other PALOP countries to invite them to participate&lt;br&gt;• Pedagogical package adapted and updated&lt;br&gt;• Logistics aspects ensured (room, catering, material)</td>
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<td><strong>Delivery of Training of Trainers workshop in Luanda</strong></td>
<td><strong>Action plan accepted by representatives of the Angolan ports authorities (8 modules to be delivered during the 4 years of the project)</strong>&lt;br&gt;<strong>National focal point designated</strong></td>
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<td>• 17 port operators from Angola and other PALOP (Cape Verde, Guinea Bissau and Mozambique)&lt;br&gt;• UNCTAD-trained instructors from Cape Verde, Portugal and Spain&lt;br&gt;• Coordination meeting of the Port Training Programme for Portuguese-speaking countries&lt;br&gt;• Sub-committee of the “Modern Port Management” component established&lt;br&gt;• Action planned proposed for the component, which included implementing the full UNCTAD/TrainForTrade Port Training Programme (8 modules)</td>
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<td><strong>Modern Port Management’s component included in the Year 2 Action Plan:</strong>&lt;br&gt;• Workshop on Modules 1 and 2 of the Modern Port Management package&lt;br&gt;  <strong>Module 1: International Trade and Transport</strong>&lt;br&gt;  <strong>Module 2: Recognizing the port as a system</strong></td>
<td><strong>National Steering Committee approved by consensus the Action Plan for Year 2 during its 2nd annual meeting</strong></td>
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2008

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2009
Workshop on Modules 1 and 2 of the Modern Port Management course (September 2009)
- 35 participants (6 women)
- Middle managers from 6 Angolan ports, the Ministry of Transports, SOGTESTER, UNICARGAS, and the National Direction of Customs
- 4 national and 1 international (from Cape Verde) expert delivered the workshop
- Tests graded and participant opinion questionnaires analysed to determine if the course met the defined objectives and to identify rooms for improvement
- National and regional media coverage (África 21 Digital, Angola Digital, Jornal de Angola, Novo Jornal, TPA)

Needs Assessment mission in Luanda
- Meetings with port authorities and representatives of the Ministries of Transport and Commerce

Preparation of the Year 3 Action Plan, including the delivery of 4 modules of the Modern Port Management course
Module 3: The functioning of a port system
Module 4: The main challenges for the future
Module 5: Methods and tools of Port Management
Module 6: Commercial and Economic Management

2010
- Recruited national and international experts to update and adapt the training material
- Preparation of logistics for the seminar in close collaboration with the focal point
- Preparation of the chat session between Port of Sines and Luanda
- Preparation of this training phase took into account the recommendations of the first training cycle, in particular the needs expressed for cooperation and coordination with national authorities (Ministry of Transport, IMPA and DNA) in order to ensure the mobilization and involvement of relevant national stakeholders throughout the country and not only in Luanda

Organization of two workshops on Modules 3 & 4 (June) and 5 & 6 (September) of the Modern Port Management package
- 30 participants (6 women), of whom 27 attended Modules 1 and 2
- 3 national and 1 international (Portugal) experts delivered the workshop
- Collaboration of Port of Sines (Portugal)
- Tests graded and participant opinion questionnaires analysed to determine if the course met the defined objectives and to identify rooms for improvement

Port of Luanda and IMPA provided inputs to the organisation of the seminar:
- Provided experts to participate as instructors
- Took responsibility for organizing the logistics of the training
- Collaborated on the rigorous process of selecting the participants, who promised to attend all 8 modules of the course

Port of Luanda and IMPA provided inputs to the organisation of the seminar:
- Provided experts to participate as instructors
- Took responsibility for organizing the logistics of the training
- Collaborated on the rigorous process of selecting the participants, who promised to attend all 8 modules of the course

National counterparts expressed their needs and agreed on pursuing the implementation of the Port Training Programme in Angola
- Sub-Committee and Minister of Commerce requested to have more than one seminar organized per year, in order to accelerate the training programme

National counterparts identified national experts on the subject matter of modules 3 to 6
- Recruited national and international experts to update and adapt the training material
- Preparation of logistics for the seminar in close collaboration with the focal point
- Preparation of the chat session between Port of Sines and Luanda
- Preparation of this training phase took into account the recommendations of the first training cycle, in particular the needs expressed for cooperation and coordination with national authorities (Ministry of Transport, IMPA and DNA) in order to ensure the mobilization and involvement of relevant national stakeholders throughout the country and not only in Luanda

Port of Luanda and IMPA provided inputs to the organisation of the seminar:
- Provided experts to participate as instructors
- Took responsibility for organizing the logistics of the training
- Collaborated on the rigorous process of selecting the participants, who promised to attend modules 1 and 2, as to ensure that they participate in modules 3 to 6
Needs Assessment mission in Luanda
Meetings with port authorities and representatives of the Ministries of Transport and Commerce

National counterpart expressed their needs and agreed on pursuing the implementation of the Port Training Programme in Angola

Preparation of the Year 4 Action Plan, including the delivery of the last two modules of the Modern Port Management course
Module 7: Administrative and legal management
Module 8: Technical management and human resources development

National Steering Committee approved by consensus the Year 4 Action Plan during its 4th annual meeting
Counterparts indentified national experts on the subject matter of modules 7 and 8

Recruited national and international experts to update and adapt the training material
Logistics for the seminar ensured in close collaboration with the Port of Luanda
Prepared documents explaining how to prepare the final thesis

Port of Luanda and the Maritime and Port Institute of Angola provided input, helped with logistics and helped with the process of selecting participants, giving priority to those who had successfully completed the previous 6 modules

Organisation of the workshop on Modules 7 and 8 of the Modern Port Management package (December 2011)
• 24 participants (5 women)
• A national and an international (from Portugal) expert delivered the workshop
• Tests graded and participant opinion questionnaires analysed to determine if the course met the defined objectives
• National media coverage

Focal Point will validate the participants subjects for the thesis
Thesis advisors will be identified by the participants and validated by the Focal Point
Follow up thesis development and technical support for the Sub-committee

2011

2012

OUTPUTS & IMPACT

TRAINING
• Adapted, implemented and validated 240-hours of pedagogical material on Modern Port Management. The material, in Portuguese, is available to be replicated by national instructors
• 40 (6 women) middle managers from 6 Angolan ports trained, 21 of whom attended all 8 modules and another 10 completed at least 50% of the Port Training Programme (4 or more modules)
• Test results confirmed that the participants

POLICY RECOMMENDATIONS
• 41 middle managers from Angolan port authorities and businesses were advised on:
  - Port financial and economic management
  - Port legal and administrative aspects
  - Efficient port organization
  - International maritime transport trends
  - International maritime transport agreements
  - Human resource development

INSTITUTIONAL SUPPORT
• Established an integrated network with other Portuguese-speaking port communities (Portugal, Cape Verde, Mozambique)
• South-South cooperation promoted: international experts from developing countries participated as instructors and as participants in the workshops
• Consolidated training structure in each of the 6 ports that participated in the training cycle
• Strengthening of cooperation between national
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<tr>
<th>acquired the desired knowledge and know-how</th>
<th>- Environmental impact and quality control</th>
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<tbody>
<tr>
<td>• 8 national experts participated as trainers during the whole training cycle, valorising Angolan human resources and improving national ownership and sustainability - they are able to replicate the training cycle with new participants</td>
<td>• Recommendations provided to national authorities to better coordinate with port structures</td>
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<td>ports, the Ministry of Transport and the SNA (National Customs Syndicate).</td>
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</table>
COMPETITION & CONSUMER PROTECTION

### Activities

#### Preparatory and Needs Assessment Missions in Angola (January and February 2008)
- High-level meetings with public and private sector counterparts including 6 Ministries, 2 private enterprises, 2 academic institutions, 3 Embassies and UNDP
- Identified national and international stakeholders to be included in the National Steering Committee (NSC)
- Mapped Angola’s needs regarding Competition

#### Prepared Awareness workshop on Competition Law
- Identified the target audience and objectives
- Selected UNCTAD experts to adapt the training material in order to meet the specific needs of Angola and the target audience
- Contacted relevant entities and invited them to send applications for candidates to participate in the workshop

#### Finalized training package for the awareness workshop on Competition Law
- Selected participants

#### Needs analysis mission (November 2009)
- Assessed the past activities with national counterparts, namely the Ministry of Commerce and Finance, and the National Institute on Consumer Protection (INADEC)
- Evaluated training needs and identified new training priorities for 2010 action plan

#### Preparation for a Consumer Protection awareness workshop
- Identified the target audience and the objectives
- Recruited expert from a PALOP country to adapt the training material inline with the target audience’s needs and the training objectives, and to deliver the course in Angola
- Contacted relevant entities and invited them to send applications for candidates to participate in the workshop

### Conditions for next steps

#### 2008
- National counterparts shared their experience, knowledge and understanding of training needs in Angola
- National and international stakeholders accepted invitation to join the NSC and participate actively in the project
- NSC agreed by consensus to include a component on Competition in the project, with a particular focus on competition policies.
- Action plan proposed for the first year identified competition as a priority training theme: awareness workshop with members of parliament

#### 2009
- Experts from UNCTAD’s Competition and Consumer Policies Branch provided input and guidance
- Ministry of Finance (Office of Price and Competition) provided input
- Angolan National Assembly authorised the training with the members of Parliament

The responsibility for matters on competition was transferred from the Ministry of Finance to the Ministry of Economy. Considering this change, the national counterpart asked that the workshop be postponed.

#### 2010
- The Minister of Commerce and INADEC identified the need for training on consumer protection
- At the 3rd annual meeting in March 2010, the NSC including Consumer Protection in the 2010 action plan, identifying advisory services and an awareness workshop as top priorities

#### 2010
- Mr. Mouziho Nicols, President of the Association for the Defence of Consumers (Mozambique), contracted to adapt the training material and deliver the course
- UNCTAD’s Competition and Consumer Policies Branch willing and able to collaborate
Consumer Protection Awareness Workshop (19-21 May 2010)
- Participants selected
- Participant opinion questionnaires analyzed to confirm that the course met the defined objectives
- 72 participants (of whom 32 were women)
- National media coverage: Jornal de Angola and Agência AngolaPress; Televisão Pública de Angola (TPA) and TV Zimbo
- International consultant provided feedback and recommended for future training regarding consumer protection

Dr. Carl Buik, UNCTAD expert on Consumer Protection, identified to participate in the course as an instructor
Angola’s National Consumer Defence Institute (INADEC) provided input and identified Mr. Esteves Hilário, one of their consultants, as the national expert to participate in the course
Relevant organisms sent applications for representatives to participate

The Minister of Commerce and INADEC requested further actions related to Consumer Defence (October and November 2010)
The NSC unanimously agreed to include activities on Consumer Protection in the action plan for 2011:
- Draft regulations for the Angolan Consumer Protection law
- Awareness workshop for government officials
- Capacity building with INADEC staff members

Fact-finding mission to help draft regulation proposals for Angola’s Consumer Protection law (July 2011)
- Recruited international consultant
- In collaboration with UNCTAD’s Competition and Consumer Policies Branch, defined timeline and objectives and identified key Angolan agencies and organisations working in the field of consumer defence

Ms. Mónica Andrade, General Deputy Director of Portugal’s Directorate General for Consumer Affairs, signed contract to draft the regulations for the Consumer Defence Law
Governmental and non-governmental agencies and organisations available to meet with Ms. Andrade and provide input, namely INADEC, the Ministry of Commerce, Angola’s Economic Police, the Association of Consumer Defence, the Ministry of Justice and Angola’s Ombudsman’s office

Drafted Consumer Protection Law Regulations and
- UNCTAD’s Competition and Consumer Policies Branch provided input and feedback on the drafted regulations

Ministry of Commerce requested that Ms. Andrade present the Regulations before the members of Parliament during a National Assembly on consumer rights
INADEC requested that Monica and another international consultant provide the training for its staff members

Preparation for presentation before the National Assembly and for a capacity building workshop with INADEC staff members
- Signed new contract with Monica Andrade
- Identified Portugal’s Authority for Food and Economic Security (ASAE) as relevant institution to provide the 2nd international consultant
- Prepared training package workshop for INADEC and other consumer defence agencies
- Contacted agencies and invited them to send participant applications

Portugal’s ASAE confirmed availability of Dr. Jorge Reis, Deputy Inspector, to participate in the seminar with the National Assembly and the training with INADEC
Economy and Finance Committee of Angola’s National Assembly organised the seminar on Consumer Rights with members of parliament
INADEC collaborated on the organisation of the workshop with its staff members
**OUTPUT & IMPACT**

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<td>• Devised a taylor-made training workshop on Competition Law. Material is ready to be used nationally.</td>
<td>• Advised government officials on issues concerning competition policy in an effort to promote the approval of a Competition Law.</td>
<td>• Established a international contact network between consumer protection agents from different entities (government and non-governmental) and countries (Angola, Portugal and Mozambique), facilitating future cooperation and collaboration</td>
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<tr>
<td>• Developed, adapted and validated a taylor-made workshop on Consumer Protection</td>
<td>• Drafted regulations for Angola’s Consumer Defence Law. Regulations were handed over to Angolan officials and presented to members of Angola’s parliament</td>
<td>• South-South cooperation promoted: international expert from Mozambique adapted the training material and acted as lead instructor during the first consumer protection workshop, collaborating with Angolan specialists.</td>
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<td>• 125 public and private consumer protection agents trained during 2 taylor-made workshops</td>
<td>• Advised consumer protection agencies on the legal and technical aspects of applying consumer protection regulations</td>
<td>• Agents trained from:</td>
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<tr>
<td>• Analysis of the Participant Opinion Questionnaires revealed that all the training material and content was relevant and practical, and that the course would help them perform their jobs better.</td>
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<td>o National Institute of Consumer Protection (INADEC)</td>
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<td>o Angola’s General Inspection of Commercial Activities</td>
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</table>
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- Association of Consumer Protection
- National Institute of Judicial Studies
- Angolan Institute of Norms and Quality
- National Institute of Insurance Supervision
- National Institute of Communications
- Angolan National Bank
- Angolan Federation of Female Entrepreneurs
- SADC National Secretariat
- Institute for Development of Artisanal Fisheries